



3G CDMA and WiMAX

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Launchpad Applications

BREWapi

BREW Distribution System

gpsOne

CDMA Chipsets

Homeland Security Initiatives

Fleet Management Solutions

CDMA2000 1X

CDMA2000 1xEV-DO

CDMA2000 1xEV-DV

WCDMA/UMTS

Application Solutions

Mobile Processors

Base Station Processors

Radio Processors

CDMA University

Network Optimization

Software Tools

Development Tools

QCTest Tools

Client Software

Digital Cinema

Advanced Security Solutions

Australia • Austria • Belarus • Brazil • Canada • Chile • China • Colombia • Denmark • Dominican Republic • Ecuador • Guatemala • India • Indonesia • Israel • Italy • Japan • Mexico • Moldova • New Zealand • Nicaragua • Panama • Romania • Russia • South Korea • Sweden • Taiwan • Thailand • United Kingdom • United States • Venezuela • Vietnam

QUALCOMM CDMA Technologies

QUALCOMM Technology Licensing

QUALCOMM Wireless and Internet Group

QUALCOMM Strategic Initiatives

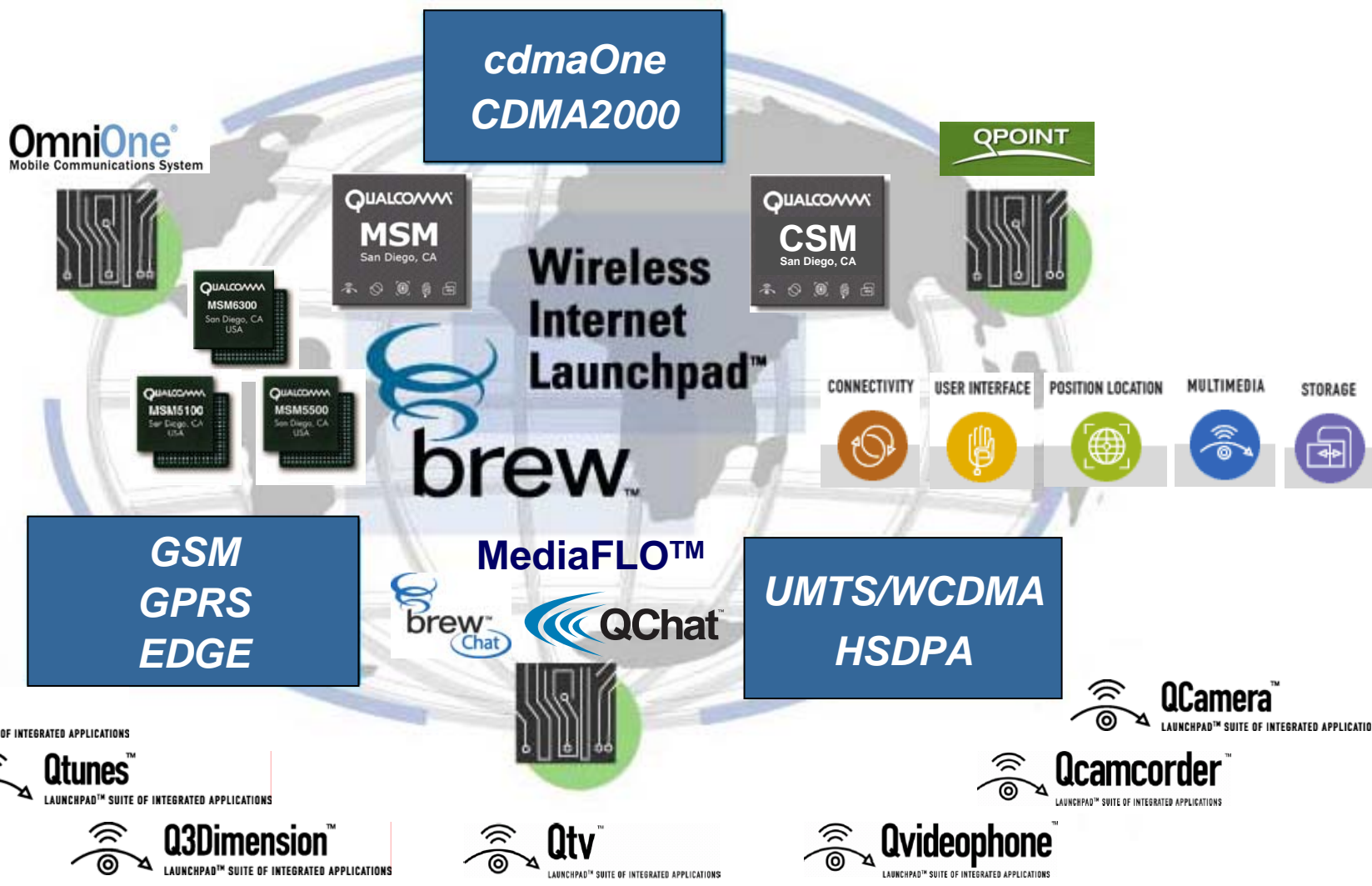
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A little bit About Us

One World, Many Solutions



From the largest non-fab supplier of chips & embedded software in the world

QUALCOMM's 3G Position

We Support all Flavors of CDMA

- **QUALCOMM is interested in the success of all 3G CDMA technologies:**
 - **QUALCOMM has invested over \$2 billion in developing 3G CDMA**
 - **Strong IPR position for all CDMA standards**
 - Licensed cdmaOne & CDM2000 to over 120 companies worldwide
 - Licensed over 60 companies for WCDMA
 - Licensed over 60 companies for TD-SCDMA
 - 3G CDMA royalty rates are the same as cdmaOne
 - **Strong ASIC position for CDMA2000 & WCDMA markets**
 - 12 MSM “current-generation” products target CDMA2000
 - 8 MSM products target WCDMA



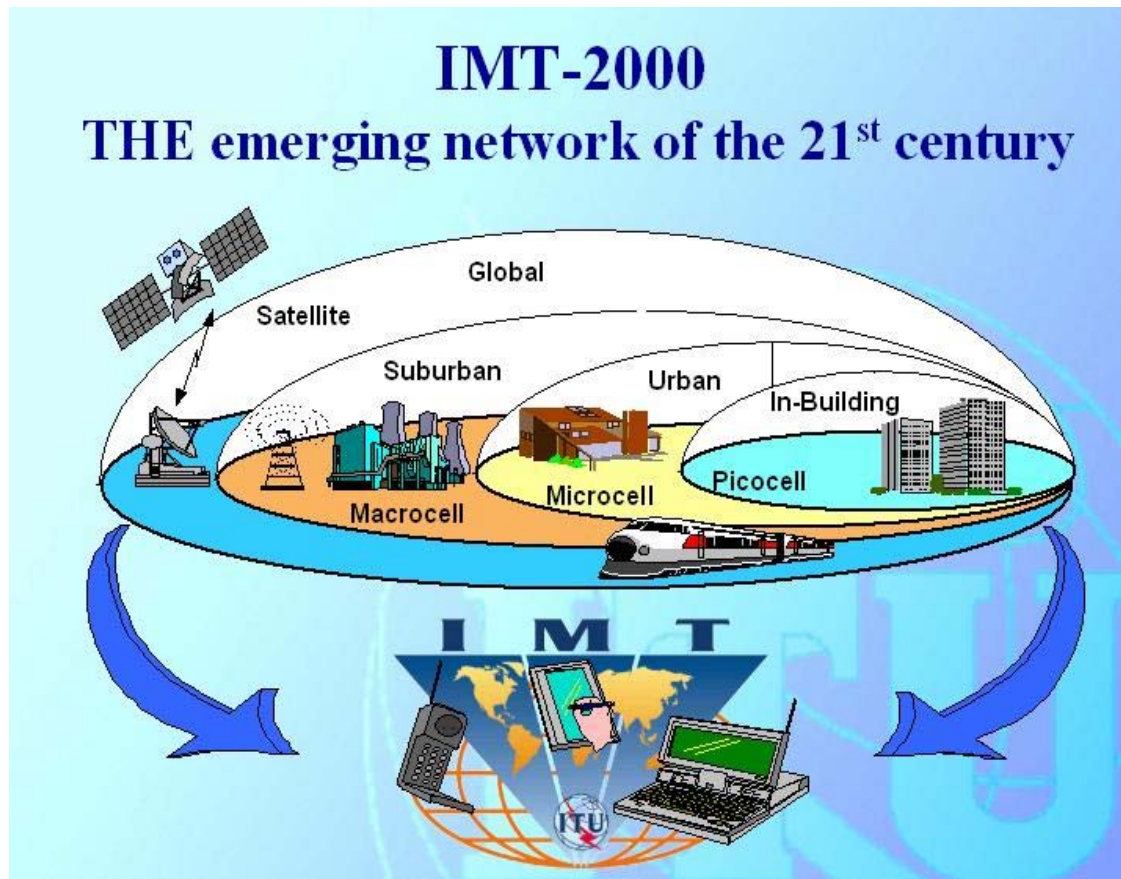
Intellectual Property is highly valued at QUALCOMM



Assessment of WiMAX and 1xEV-DO

A “Telecom-Centric” Industry Perspective *IMT-2000 Wireless Network Technologies*

The Global Standard for Wireless Communications



Anywhere, Anytime Communications

IEEE View of Wireless Network Technologies

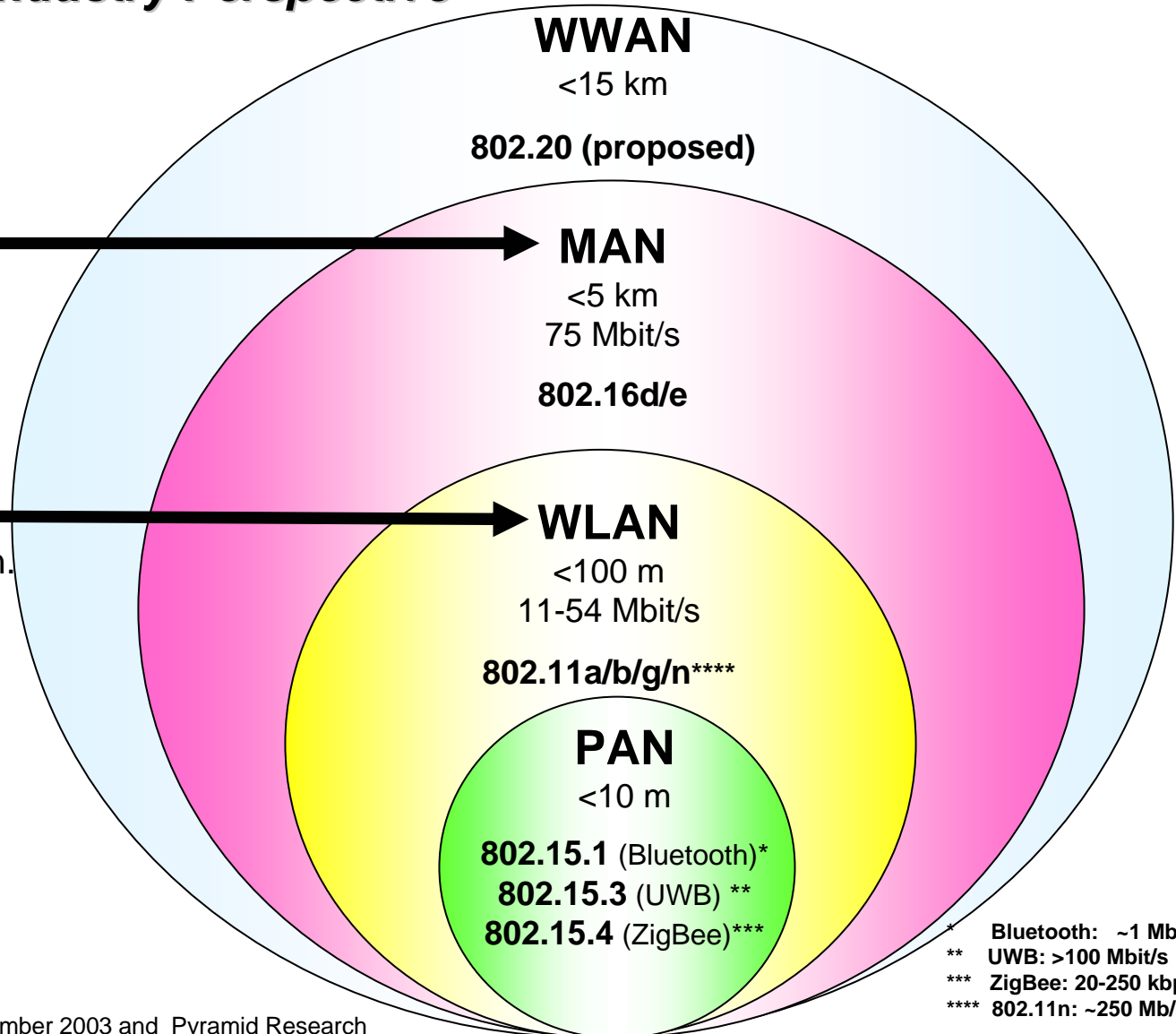
A "Net-Centric" Industry Perspective

WiMAX

New standard for fixed broadband wireless. Doing for MAN what Wi-Fi did for LAN.

Wi-Fi®

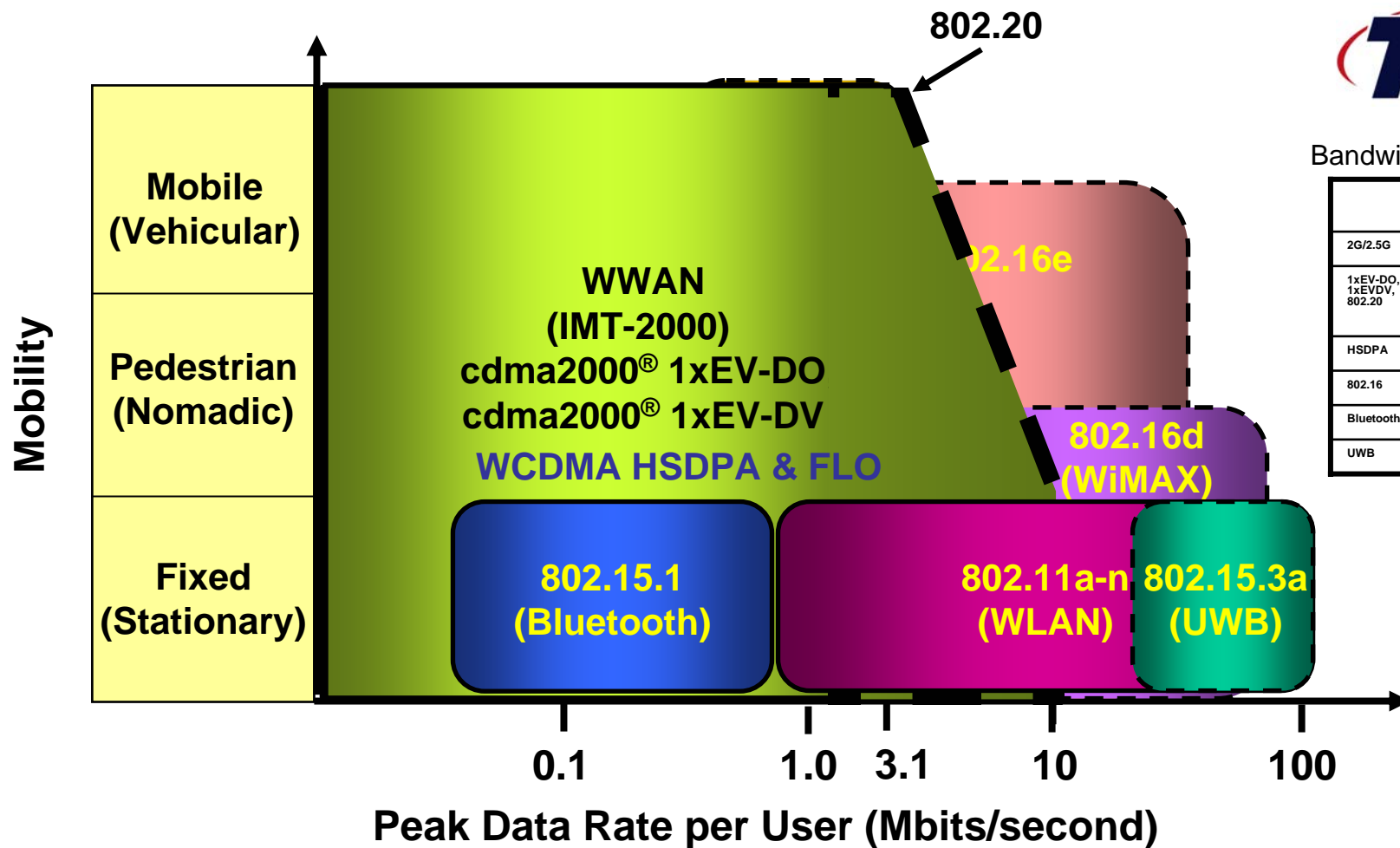
Includes 802.11a/b/g/n. Products must be approved for interoperability by the Wi-Fi Alliance.



* Bluetooth: ~1 Mbit/s
** UWB: >100 Mbit/s
*** ZigBee: 20-250 kbps
**** 802.11n: ~250 Mb/s

Peak Data Rates Per User

“Evolved 3G” may satisfy the need for 4G or other broadband technologies



Bandwidth Assumptions

	Bandwidth (MHz)
2G/2.5G	1.25
1xEV-DO, 1xEV-DV, 802.20	1.25
HSDPA	5
802.16	20
Bluetooth	79 x 1 MHz
UWB	> 500

———— Commercial
 - - - - Proposed

The Buzz About WiMAX

- **WiMAX or “Worldwide Interoperability for Microwave Access” was initially conceived to:**
 - Provide “**last-mile**” or “**backhaul**” connectivity using microwave access (10-66 GHz)
 - “Last-mile” refers to the connection from a major trunk to a business or residential user
- **Currently targets the Mobile Wide Area Network (WAN) market**
 - WiMAX positioned as a Metro Area Network (MAN) solution (using licensed/unlicensed bands up to 11 GHz)
 - The standards were then “morphed” towards becoming a full-fledged mobile WAN solution
- **The visibility of WiMAX began with the aggressive backing from Intel and its experience with WiFi**
- **WiMAX proponents fond of highlighting it as an alternative to the alleged ‘3G failure/delays/expense’**
 - Covered in several hundred press releases, white papers, and research papers a year
 - Missing serious consideration of competitive factors and a viable business case

WiMAX is the latest way for IT vendor “have-nots” to get into the high growth lucrative mobile wireless market

WiMAX – An Assessment

The commercial viability of WiMAX will depend upon a myriad of factors

- WiMAX hype is built on unrealistic promises
- WiMAX may end up working in a fixed environment in certain markets; robust operation in a mobile environment is key, but will take years
- WiMAX proponents are hunting for globally acceptable and commercially viable frequency bands
- Support of affordable, toll-quality, voice communications, in a variety of consumer devices, will be a key determining factor in the adoption of WiMAX mobility
- Availability of test equipment, interoperability, affordable devices, ubiquitous coverage, differentiated mobile services, etc., will impact/delay the adoption of WiMAX



3G CDMA – The Better Alternative

3G CDMA industry is generating billions of dollars of revenue today

- **3G CDMA WAN technologies satisfy global demand for mobile voice and broadband data services**
- **Compared to WiMAX, CDMA2000 1xEV-DO (Rel A) offers better spectral efficiency, data throughput and coverage in a mobile environment**
- **3G is globally available today in the 450, 850, 1700, 1900 and 2100 MHz frequency bands, exploiting legacy spectrum allocations**
- **By the time WiMAX is available for use in a mobile environment, “evolved 3G” solutions will have already satisfied most of the market demand**

Targeted Market Segments For WiMAX

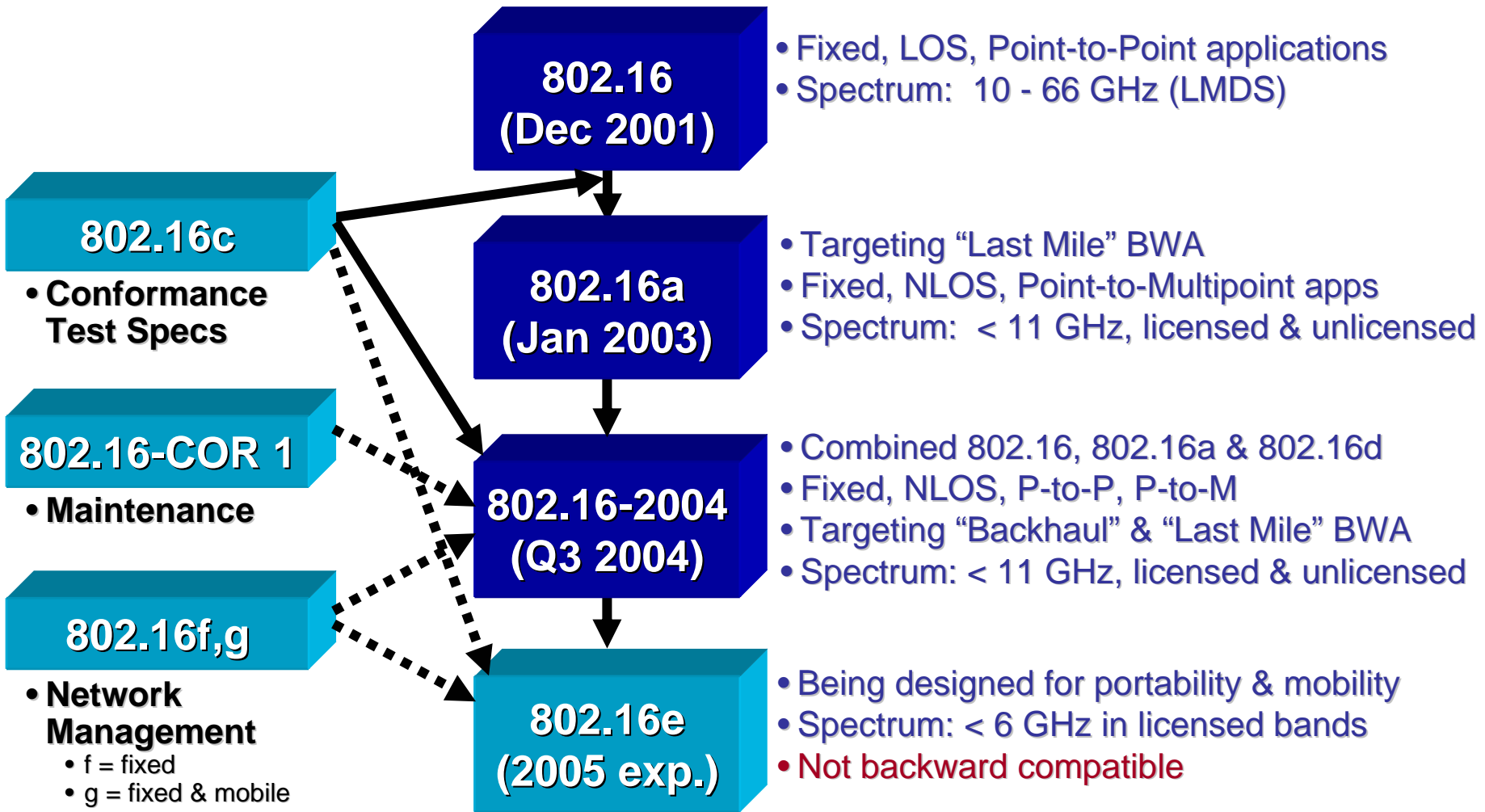
- The WiMAX Forum promotes 802.16 standards to target two distinct market opportunities:
 - **802.16-2004: Fixed Broadband Wireless Access (FBWA)**
 - Wireless backhaul, LOS & NLOS
 - Competitive broadband offering to DSL, cable, etc.
 - OFDM technology
 - Uses a variety of bandwidths (3 MHz up to 20 MHz)
 - Targeted for bands extending to 11GHz
 - Claiming max. data speeds up to 75 Mbps over 30 miles
 - Standard now published, but 100's of corrigendum items still outstanding
 - **802.16e: Portable & Mobile BWA**
 - Portable notebooks and mobile handsets, NLOS
 - OFDMA technology
 - Uses a variety of bandwidths, initially 5 MHz
 - Targeting bands extending to 6 GHz



“WiMAX is the latest, and *most hyped*, generation of fixed wireless technology in years.” Source: Pyramid Research



WiMAX Related Standards – IEEE 802.16



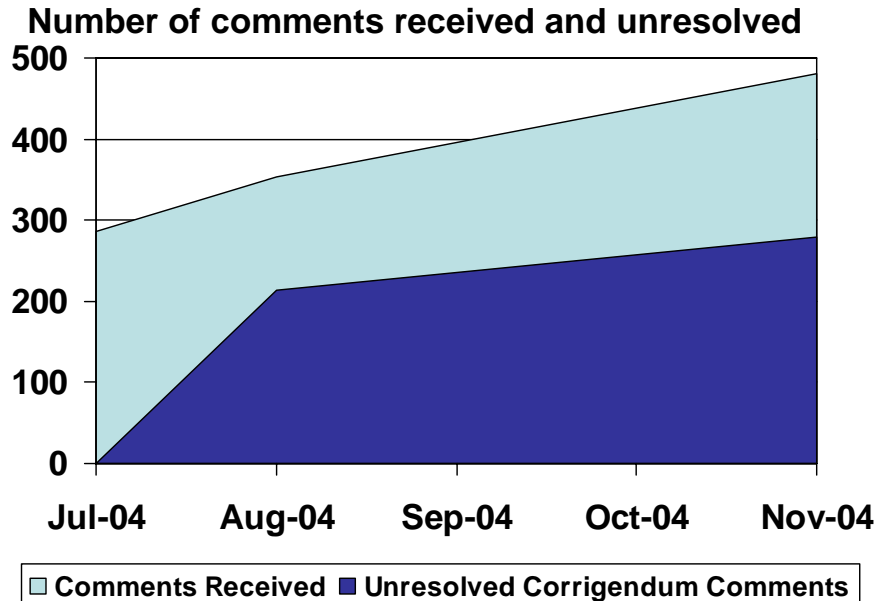
These standards will not support backward compatibility

Progress of IEEE 802.16 Standards

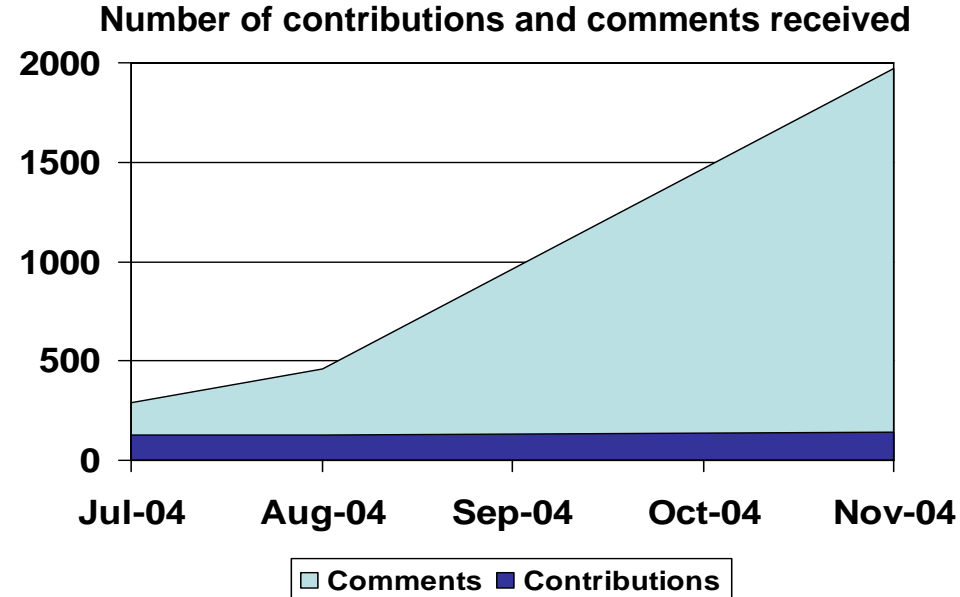
A Standard is Not Necessarily Complete when it's Published

- Rigorous standards processes, simulations and field trials are required for creating a robust standard and viable technical solution
- This rigor is missing in the IEEE processes, unlike in TIA/ETSI/3GPP/3GPP2

802.16-2004 Cor 1



802.16e



**A large number of unresolved comments exist with the Specification;
Less than 2 minutes are spent in 'resolving' each 802.16e contribution!**

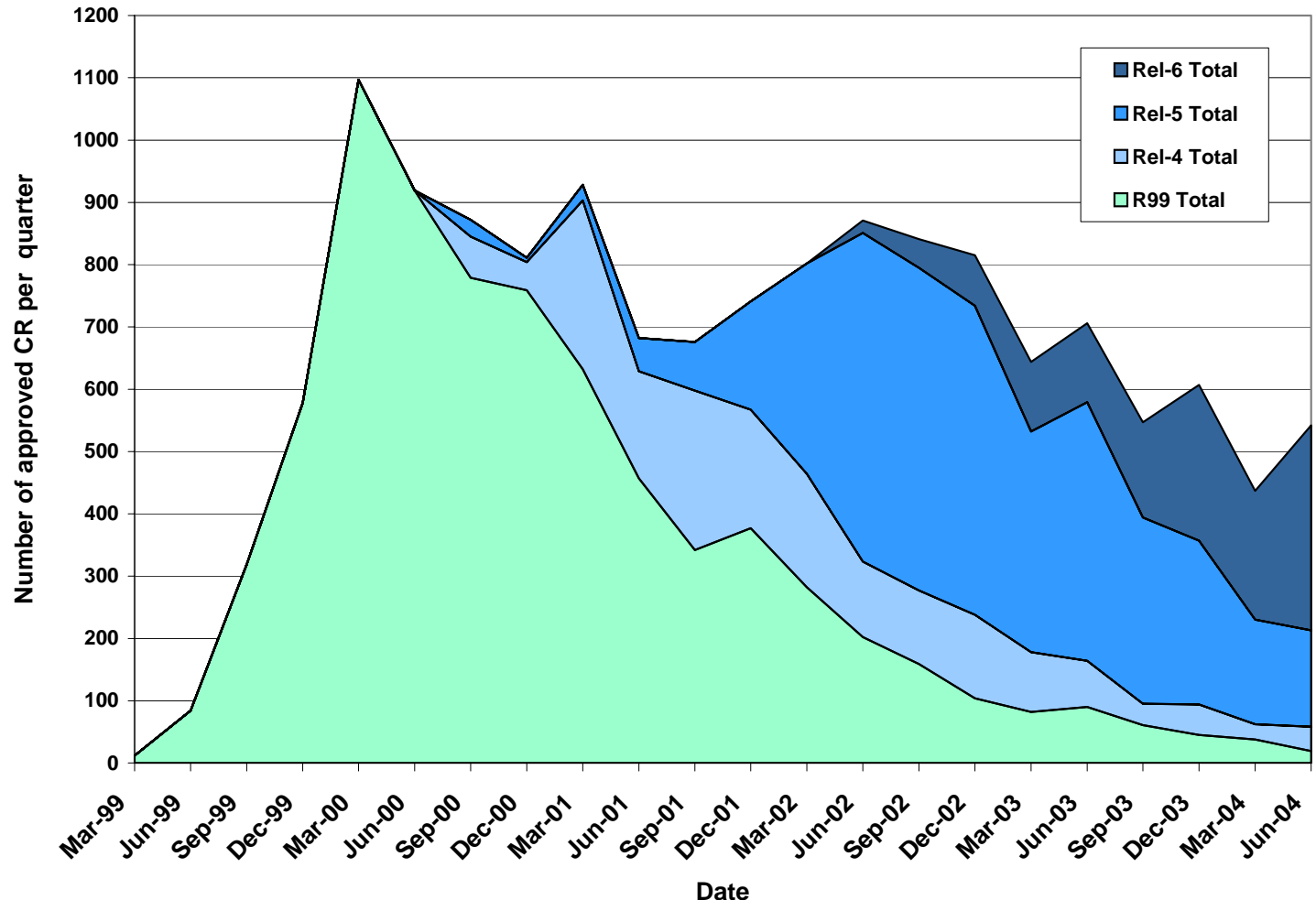


Wireless Standards Take Time to Become Commercially Viable

Example: WCDMA (3GPP); Releases & Corrections

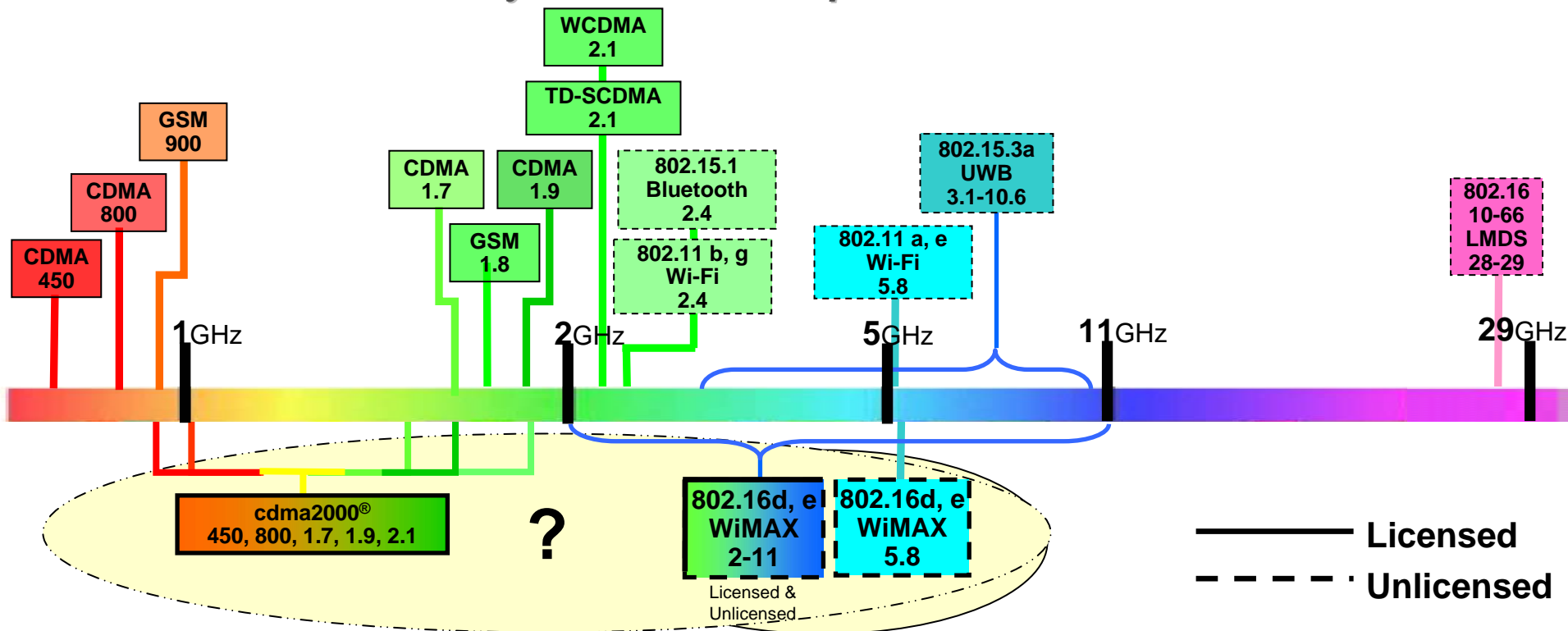
Number of corrections to UMTS by release

(Total reflects CRs approved in RAN, CN & SA)



What Spectrum will WiMAX Use?

The hunt for commercially viable WiMAX spectrum continues



The lower frequency bands (below 2.5 GHz) are better for commercial use:

- Greater range (larger coverage areas), less cell sites, better in-building penetration, better mobile performance, less power consumption, higher average data throughputs in an NLOS environment

The lack of globally accepted frequency bands for WiMAX is impacting availability and economics

WiMAX 802.16 Technology Weaknesses (1)

- **802.16e is poorly designed for mobility**
 - **Slow message-based power control**
 - As opposed to bit-based power control used by 3G systems
 - **Slow message-based data rate control**
 - Higher overhead than 3G systems
 - **Limited support for handoffs**
 - Recently introduced 802.16 handoffs are primarily hard handoffs
 - **Poorer link budget**
 - ~3 dB less than 3G systems, due to CDMA soft handoff advantage
- **Limited number of simultaneous users can be supported**
 - High scheduling overhead
 - Inefficient sleep mode
- **No Upper layer specifications are addressed by IEEE standards body**
 - Standard only specifies PHY and MAC layers
 - Service interoperability needs to be worked outside 802.16, which will lead to poor interoperability and delay deployments



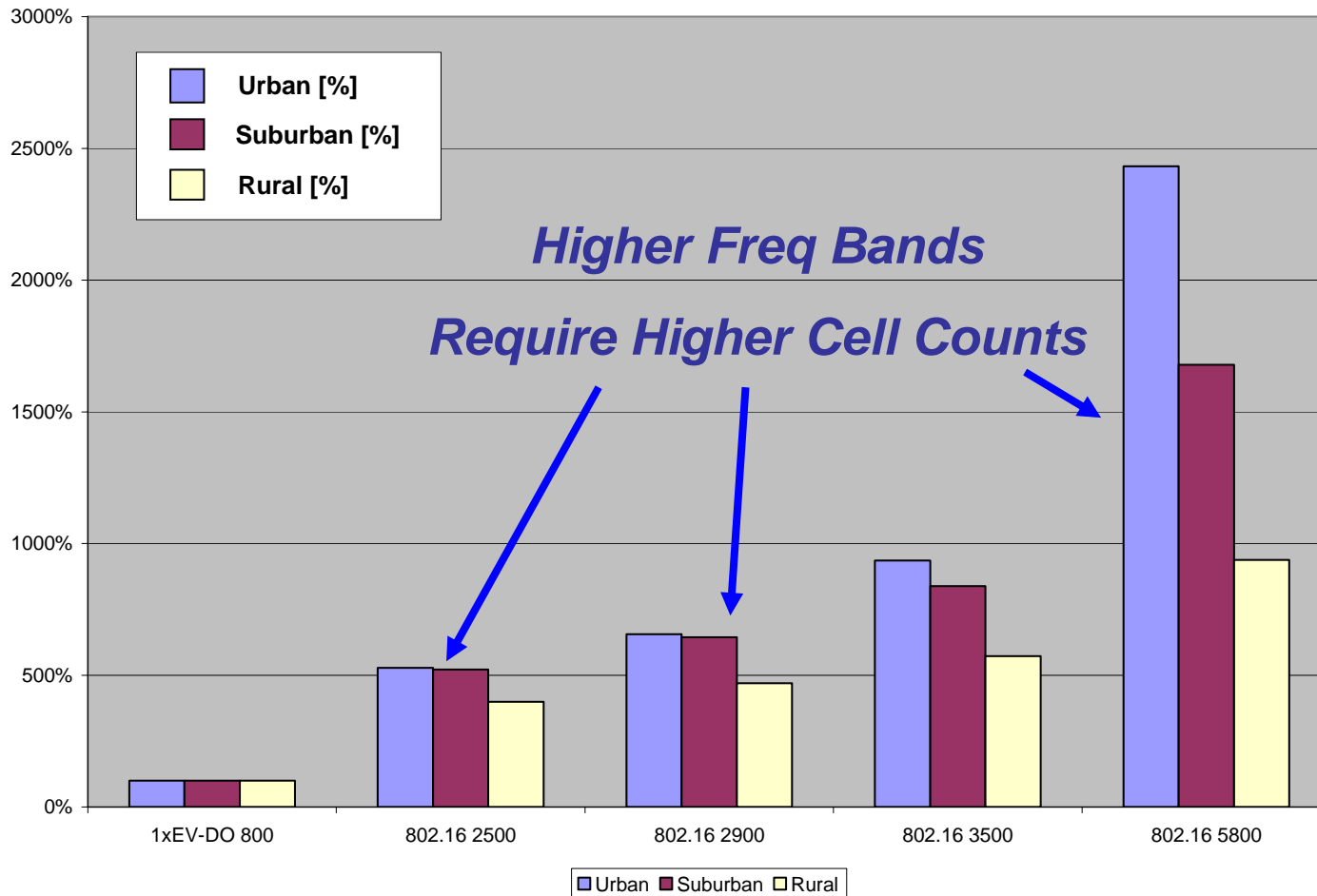
WiMAX 802.16 Technology Weaknesses (2)

- **Network and air-interface interoperability**
 - Expect to see proprietary network interfaces to enable interoperability
 - Service providers will have to ensure vendor interoperability
- **802.16 claims to have a significant performance advantage: 75 Mbps in 20 MHz, i.e., 3.75 bits/sec/Hz**
 - Numbers not pegged to a specific frequency band of operation
 - Too far from reality
 - Recent simulations show that 802.16 OFDM technology can deliver at best ~1.0 b/s/Hz in a fixed Line-of-Sight scenario and < 0.75 b/s/Hz for most Non-Line-of-Sight and mobility scenarios *
- **802.16 claims to support broadband data rates up to a coverage area of 30 miles**
 - Coverage in Urban/Suburban use is expected to be **1 to 3 miles**
 - Rural coverage will have larger range
 - Data rates reduce drastically as distances increase

Pre-WiMAX, WiMAX-like and WiMAX-ready products are being sold before fully-tested standards compliant “WiMAX Certified” process in place

WiMAX Coverage vs. Frequency Bands

Relative site count compared to 1xEV-DO

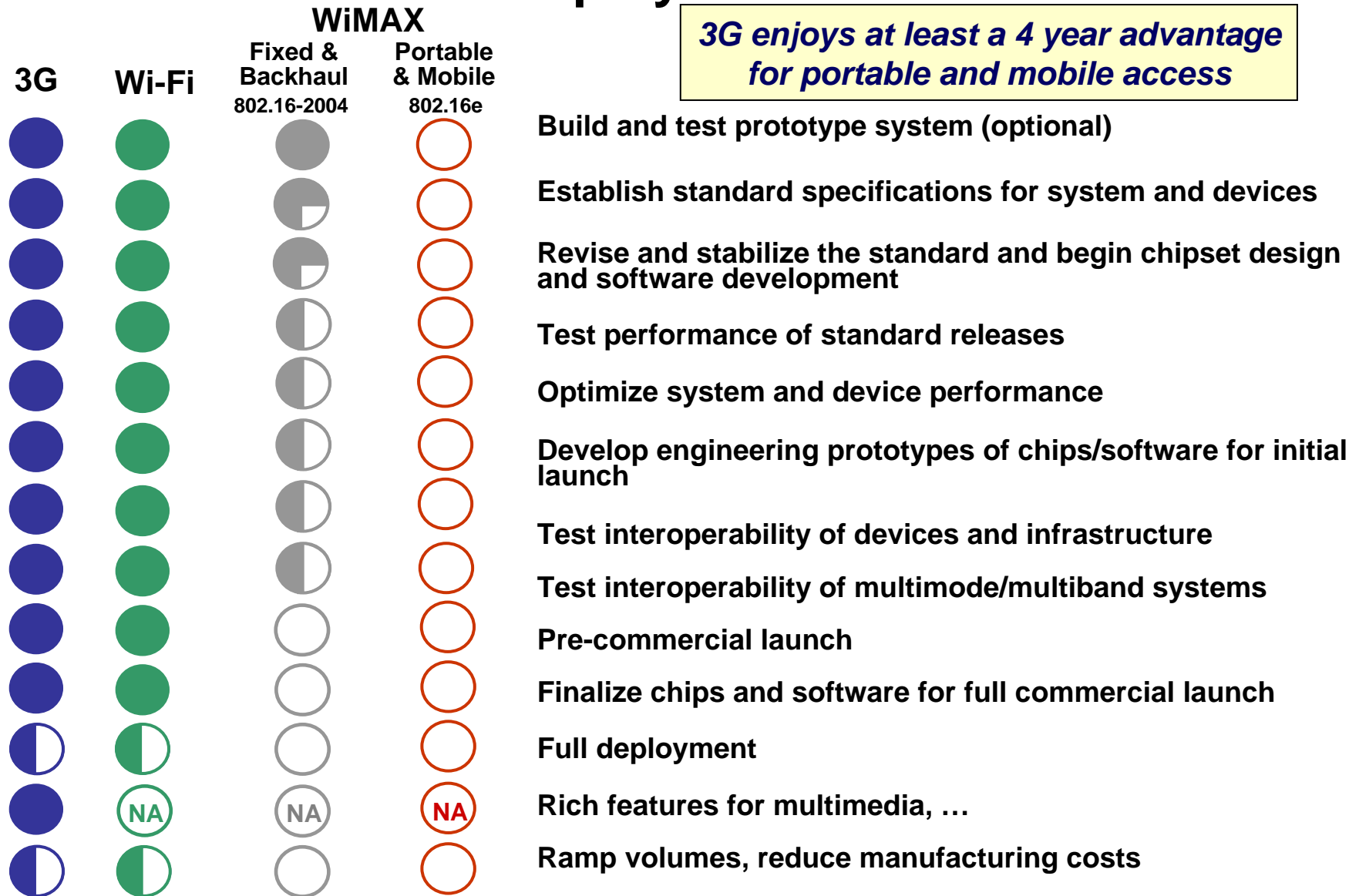


WiMAX Link budget is estimated to be ~3 dB poorer than 1xEV-DO



When Will WiMAX be Deployed?

3G enjoys at least a 4 year advantage for portable and mobile access



WiMAX will not get to market in time to compete with “evolved” 3G WWANs

WiMAX Market Claims

The WiMAX “Fixed” and “Mobile” Business Models are Unproven

- **Market estimates vary widely**

- Forecasts vary from **2 - 15 M** subscribers by Y2008
 - Small compared to the 3G subscriber base
- To date, proprietary fixed wireless BWA solutions could only amass <1M subscribers worldwide
 - 802.16 is counting on building upon this subscriber base
- CDMA is the dominant FWA technology being upgraded with EV-DO for BWA

- **Revenues from broadband wireless services - mostly based on WiMAX - are being projected to top \$2.1 billion annually by Y2008**

“WiMAX will not be commercially viable until 2007”

Source: The Complete WiMAX Handbook, Telephony

WiMAX Economics

WiMAX will not offer significant cost savings in a mobile environment

- **WiMAX Cost of Coverage**

- As a mobile service, WiMAX will require the same network components used in today's 3G networks
 - Cell Sites, Towers, RAN Equipment, Backhaul, Routers, Interconnect, etc.
 - Typical U.S. nationwide cellular network has ~20,000 Cell Sites
- The higher WiMAX frequencies increase the capital and operating costs of coverage
 - Typical WiMAX spectrum will require more than four times the number of WiMAX cell sites needed for coverage compared to the cellular bands, and nearly twice the cell sites needed for UMTS band.

- **WiMAX Cost of Devices**

- WiMAX devices will utilize the same components as 3G devices:
 - Display, battery, antenna, memory, capacitors, connectors, etc.
- By the time WiMAX mobile devices hit the market, low-cost 3G CDMA devices will be priced below \$50 (wholesale)

WiMAX – Reality falling short of the hype

Operators should not be swayed by the claims

- **The performance claims of WiMAX are unrealistic**

- The WiMAX Forum is mixing their performance claims across multiple environments, frequency bands, modes, etc., creating unrealistic expectations in the market
- Not all parameters can be maximum at the same time - Claims like “75 Mbps over 30 miles range” are theoretical and only apply to the fixed LOS mode, not mobile!

- **Currently there are no “WiMAX certified” products available!**

- Only proprietary, pre-WiMAX (e.g. WiMAX-class), fixed wireless access products are available
- WiMAX mobility products will not be commercially available for many years

- **The 802.16e standard for mobility is incomplete and questionable**

- Very little technical evidence is available to back-up mobility performance claims
- Issues such as interference, power control, hand-off, etc. have not been adequately addressed

- **The economics of 802.16e is unclear**

- The site count required for 802.16e in the higher frequency bands will be *far greater* than 3G mobile
- The cost of 802.16e devices will not be competitive with entry-level 3G devices in the out years

- **The massive number of WiMAX options will lead to a lack of interoperability**

- The variety of WiMAX options, modes and applications is creating confusion and a lack of uniform standards:
 - Fixed vs portable vs mobile, licensed vs unlicensed, LOS vs NLOS, FDD vs TDD, a large variety of frequencies, bandwidths, OFDMA sizes, etc.
- Backward compatibility is not guaranteed
- WiMAX will certify equipment based on a given set of physical layer profiles. These profiles and conformance procedures are yet to be finalised

“They (WiMAX) mush together all the claims for all the different frequencies from 2 GHz to 10 GHz, licensed and unlicensed, into the projections of their roadmap for the next 8 years.”

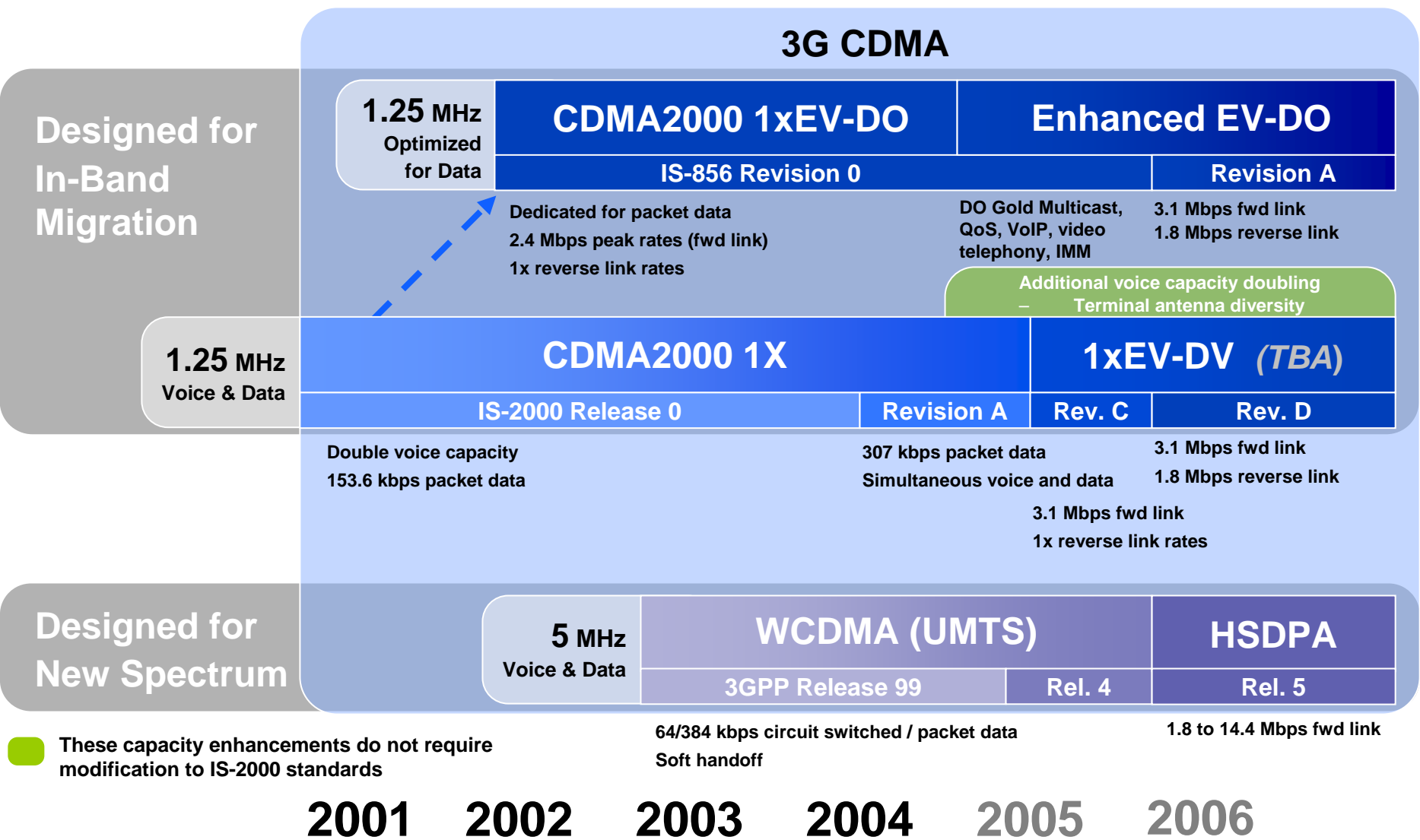
Robert Berger, Internet Bandwidth Development, LLC

Worldwide 3G Overview





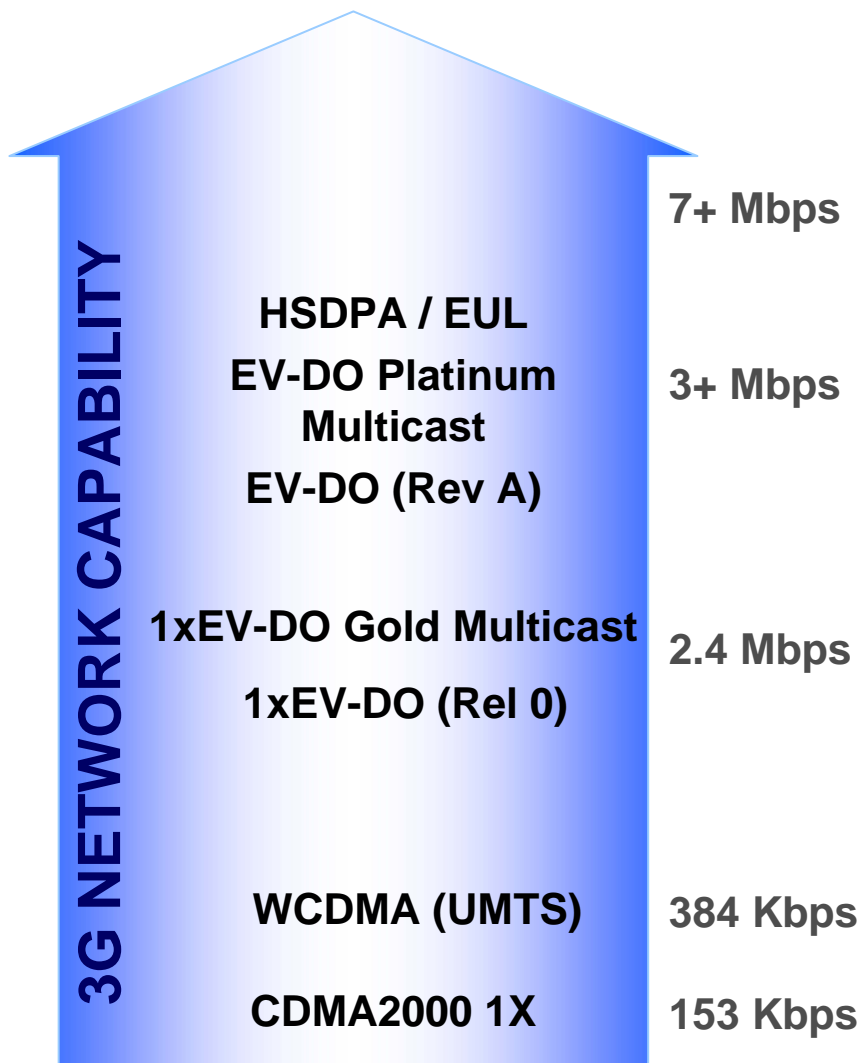
3G CDMA – Today and Tomorrow



These capacity enhancements do not require modification to IS-2000 standards

3G Capacity Evolution

The Foundation for Future Wireless Growth: 3G Networks



Strong Global Demand *



- Over 125 3G CDMA operators
- Over 150M 3G subscribers
- Over 610 3G mobile devices
- Over 55 mobile device vendors

3G networks set the foundation

- Increased voice penetration
- Compelling applications
- Increased earnings opportunity

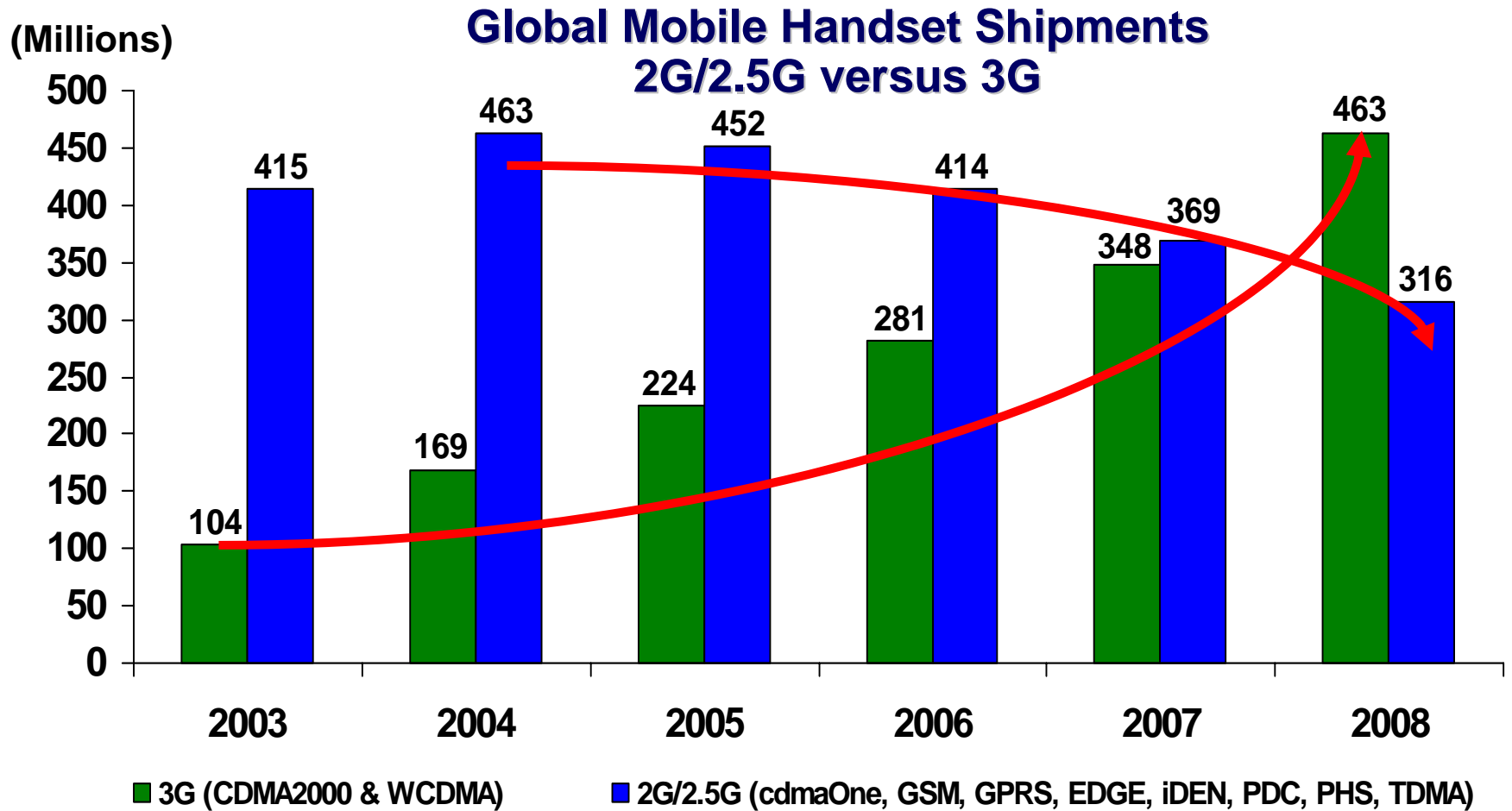
*Source: www.3Gtoday.com, as of January 2005



Global Demand: 2.1 billion mobile subscribers by 2008

Currently CDMA accounts for 15% of Worldwide Wireless Subscribers

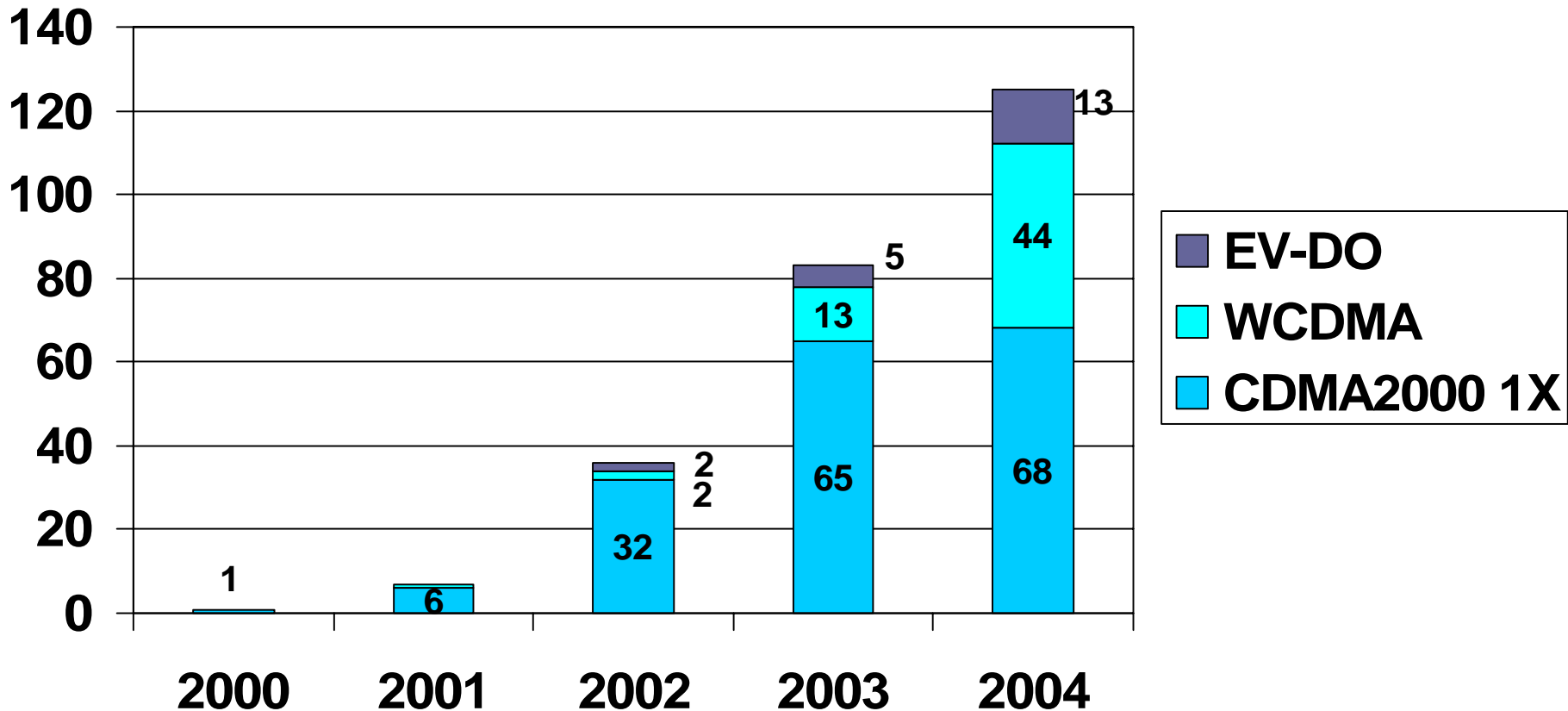
In 2004, more than 25% of all (total) handset shipments worldwide were CDMA



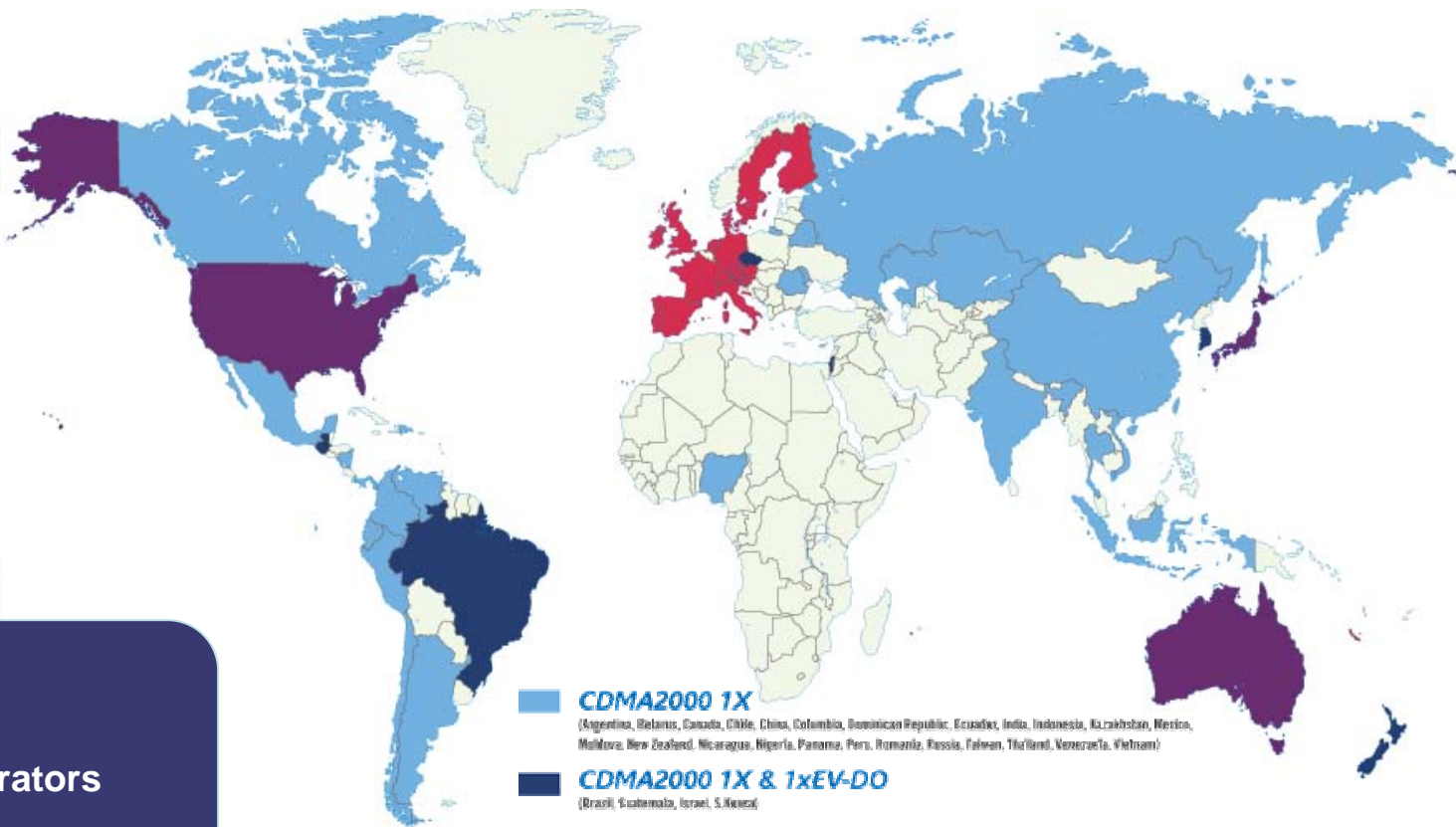
3G CDMA Operator Growth

Operators have recognized the potential for 3G mobile services

Cumulative Number of Commercial 3G CDMA Networks



Commercial 3G Operators: 125 in 50 Countries



- **CDMA2000 1X**
(Argentina, Belarus, Canada, CMC, China, Columbia, Dominican Republic, Ecuador, India, Indonesia, Kazakhstan, Mexico, Moldova, New Zealand, Nicaragua, Nigeria, Panama, Peru, Romania, Russia, Taiwan, Thailand, Venezuela, Vietnam)
- **CDMA2000 1X & 1xEV-DO**
(Brazil, Guatemala, Israel, S.Korea)
- **CDMA2000 1xEV-DO**
(Czech Republic)
- **CDMA2000 1X & WCDMA (UMTS)**
(Australia)
- **CDMA2000 1X & 1xEV-DO & WCDMA (UMTS)**
(Japan, USA)
- **WCDMA (UMTS)**
(Austria, Bahrain, Denmark, Finland, France, Germany, Greece, Hong Kong, Ireland, Italy, Netherlands, Portugal, Slovenia, Spain, Sweden, Switzerland, UK)

- **CDMA2000:**
 1X: 68 operators
 1xEV-DO: 13 operators
- **WCDMA: 44 operators**



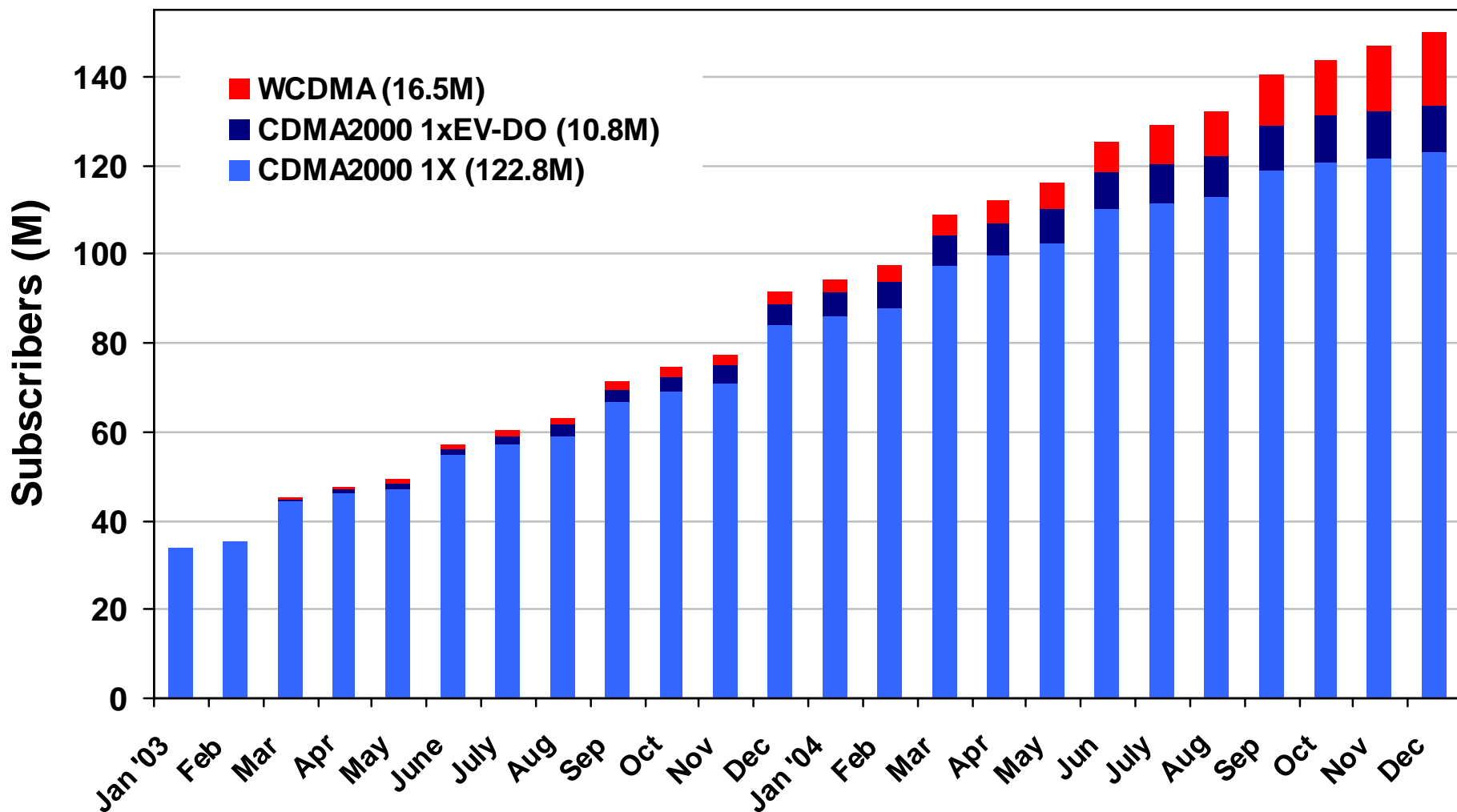
Worldwide 3G CDMA Commercial Networks

Source: 3Gtoday.com (as of December 2004)



Over 150 Million 3G CDMA Reported* Subscribers

(As of December 31, 2004)



*80 of the 125 operators have reported 3G CDMA subscriber totals at some point. Forty-five of those operators have updated their 3G CDMA subscriber totals for December 2004.

3G CDMA is Firing on All Cylinders

Satisfying the demand for Voice and Wireless Broadband today!

- Toll-quality Voice communications (equal or better than landline)
- High-speed Data transmissions (multiples greater than ISDN speeds)
- Secure transmissions (including DRM, anti-spam, fraud control, etc.)
- Excellent coverage (with in-building, multimode & robust hand-off services)
- Commercially available devices (more than 706 devices from 61 vendors)
 - Small and attractive form factors
 - Data-enabled devices based on IETF (TCP/IP) standards
 - Operating systems based on “open” execution environment standards
 - Low battery power consumption
- Commercial-grade infrastructure (switching, billing, authentication, etc.)
- Thousands of applications (multimedia, multi-casting, messaging, etc.)
- Low cost per minute, megabyte or message (due to high spectral efficiency)
- More than 150 million paying subscribers worldwide and growing (~4M/month)!

3G is a mature industry that is generating billions of dollars of revenue!

CDMA2000 1x and 1xEV-DO



What is CDMA2000 1X?

First IMT-2000 Standard

More Voice Capacity (more than 6 times capacity of GSM):

- 26 to 29 Erlangs/sector/1.25 MHz (35 to 38 TCH/sector/1.25 MHz)
- Capacity gains are directly attributed to:
 - Fast forward link power control
 - Lower vocoder rates (rate 1/4 code can be used)
 - Coherent reverse link

Always On Packet Data Rates:

- 153.6 kbps peak data rate (Release 0)
- 307.2 kbps peak data rate (Release A)

Offers a 50% increase in standby time:

- Attributed to Quick Paging channel

Backward compatible with cdmaOne

Voice quality rated as excellent

Improved coverage:

- 1X provides better coverage due to improved link budget





Voice Capacity Comparison

Voice Capacity Comparison in 5MHz (Erlangs per Sector)

Notes:
Assumes 100% loading of voice traffic
2% GOS for all calculations

Baseline

AMPS

5x
18x

TDMA

11x
11x AMR 1/1
9x AMR 3/9
4x EFR

GSM¹

18x
18x

cdmaOne

28x
28x AMR Half Rate
17x AMR Full Rate

WCDMA^{2,3}

45x
45x SMV2
39x SMV1
31x SMV0, EVRC

CDMA2000⁴

59x
59x SMV1
52x SMV0, EVRC

1x Diversity⁵

Erlangs/Sector	3.0	15.8	13.2 – 32.8	52.5	51.5 – 83.1	92.8 – 133.9	154.5 – 175.3
Users/Sector	8	23	20 – 43	63	62-95	105-147	168-189
Re-use	7/21	7/21	3/9 – 1/1	1/1	1/1	1/1	1/1

1 Source: "GSM AMR VOCODERS: FACTS ABOUT INCREASED VOICE CAPACITY" QUALCOMM Internal Paper: Rao Yallapragada

2 Source: "WCDMA for UMTS", Radio Access for Third Generation Mobile Communications, John Wiley & Sons, LTD., copyright 2000

3 Source: "The Rise of the 3G Empire", Deutsche Banc Alex Brown, September 2001

4 Source: "SMV Capacity Increases", Andy Dejaco (QUALCOMM) - reference: CDG-C11-2000-1016010, October 16, 2000. Assumes EVRC = 35users and 2dB power control factor

5 Source: "Further Capacity Improvements in CDMA Cellular Systems", QUALCOMM Inc, Roberto Padovani (Calculations based on 1% Blocking)

What is CDMA2000 1xEV-DO?

An IMT-2000 Standard

A high-performance and cost-effective wireless broadband solution

Complimentary to CDMA2000 1X

Up to 2.4 Mbps peak data rate in 1.25 MHz

- Increasing to 3.1 Mbps in next release (Rel A)
- Enhancements through Multicast and FLO technologies

Average data throughputs: 700kbps – 1Mbps

- Both mobile and fixed environments



Fixed



Mobile



Portable



Specialized Markets



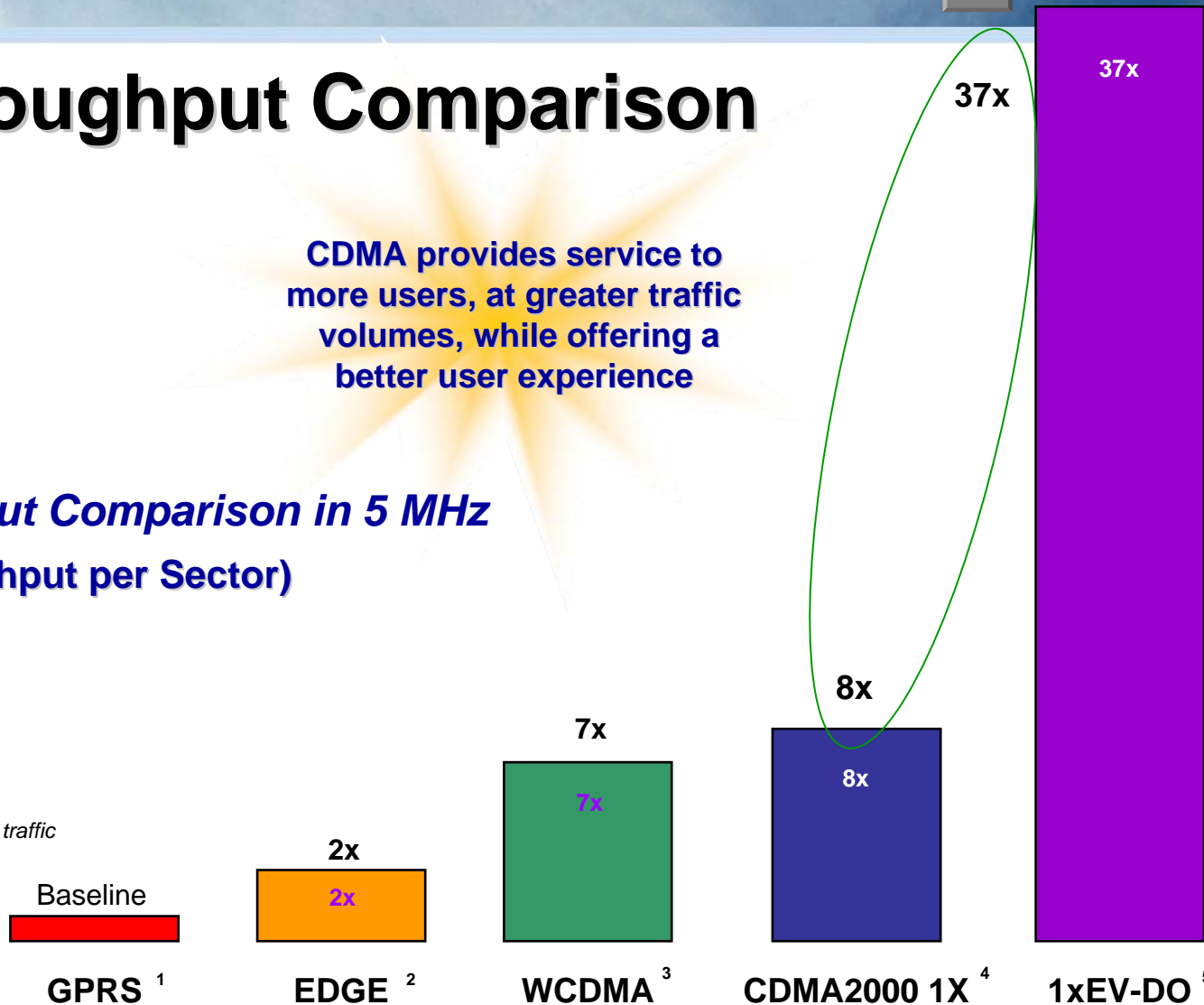


Data Throughput Comparison

CDMA provides service to more users, at greater traffic volumes, while offering a better user experience

Data Throughput Comparison in 5 MHz (Average Throughput per Sector)

Note:
Assumes 100% loading of data traffic
Pedestrian Mobility

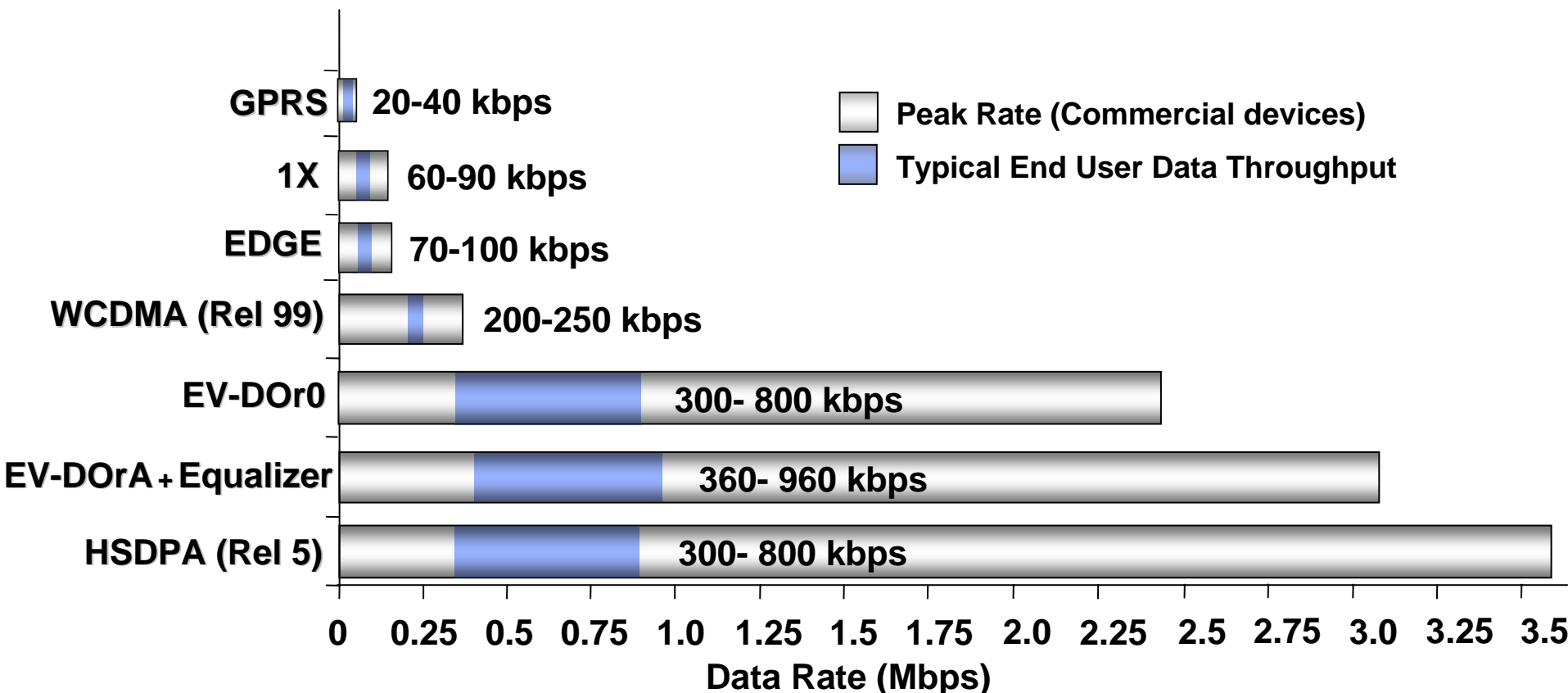


Average Throughput	128 kbps	270 kbps	900 kbps	1,050 kbps	4740 kbps
Re-use	3/9	1/3	1/1	1/1	1/1

1 Assumes 4 time slots @ 12kbps per slot, 3/9 reuse, CS-3 coding scheme maximum (average C/I of 12dB)
 2 Source: "EDGE Performance Evaluation", Alecsander Eitan and Amir Gazit, Qualcomm Israel Ltd., March 2003
 3 Source: "Understanding the Capacity - Coverage Trade-off" Peter Muszynski, Senior Research Manager, Nokia Networks - The GSM World Congress 2000
 4 QUALCOMM Simulations
 5 QUALCOMM Simulations

End User “Mobile” Data Rate Comparison

3G CDMA is Leading the Way in Providing Wireless Broadband

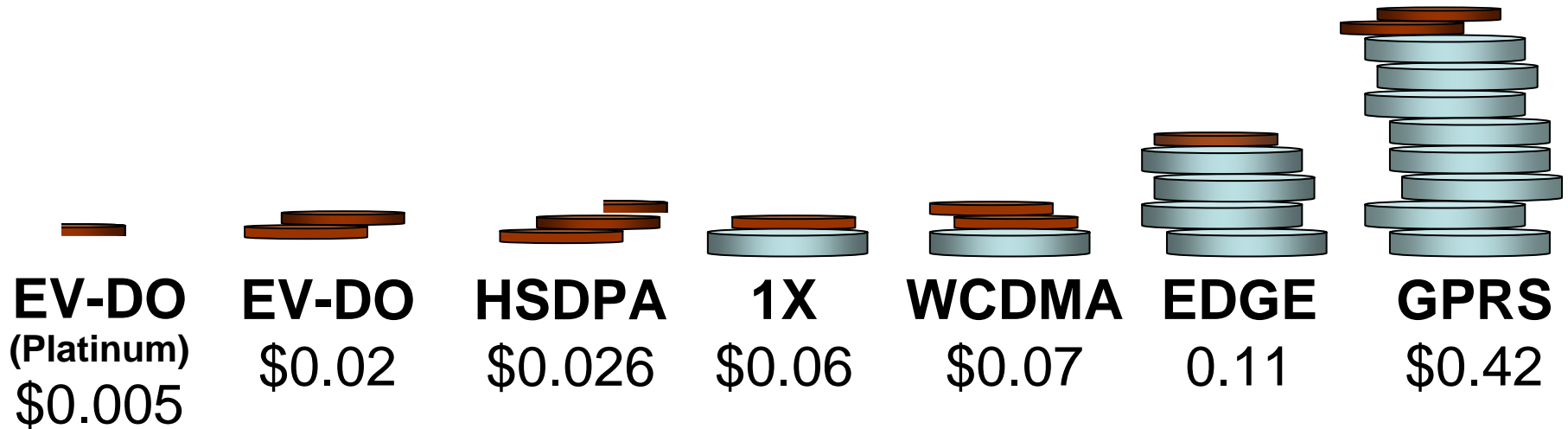


3G CDMA is already standardized – future enhancements are ongoing

Notes: 1. Peak and typical average end-user forward link data rates based on actual commercial implementations of each standard.
 2. 1X and 1xEV-DO data rates are achieved in a 1.25 MHz carrier bandwidth, WCDMA and HSDPA (Category 12) rates are achieved in a 5 MHz carrier.
 3. 1xEV-DO (Rev A) or 1xEV-DOrA data rate includes the implementation of an “equalizer” and reverse link peak data rate enhancement to 1.8 Mbps

Cost per Megabyte Comparison

Spectral Efficiency affects cost



Cost = "Greenfield" Network Operations Expenses + Depreciation on Capital

Operators Prefer Mobile Broadband Technologies that are Affordable & Evolutionary

Source: The Economics of Wireless Data, <http://www.qualcomm.com/main/whitepapers/WirelessMobileData.pdf>

Assumptions: On demand Traffic: a) 15% of traffic demand occurs at the busy hour, b) 7,600 kbps / sq km at busy hour, c) 5MHz
 Multicast Traffic: a) 2,000 subscribers / cell, b) 30 live streaming minutes / day at 128kbps data rate, c) 1.25MHz

CDMA2000 1xEV-DO Roadmap

VoIP

1X-like spectral efficiency/
voice capacity/quality

Low Latency

30ms

Rev A – Higher Data Rates

3.1 Mbps DL

1.8 Mbps UL

Avg 600-1300 Kbps DL

Quality of Service (QoS)

Multiple QoS concurrent flows

Selected by user or
application

Release 0

2.4 Mbps DL

153Kbps UL

Avg 300-600 Kbps DL

Video Telephony

Packet voice and video

Push To Talk

Instant Messaging

Instant Multi-media

Audio and video

<750ms PTT

Gold Multicast

Platinum Multicast

High rate media delivery

Equalizer

Interference Cancellation

Voice/data capacity gains

Multi-carrier

Significantly enhanced
peak data rates per user





CDMA2000 Commercial Launches

Operator	Country	Launch Date	Technology
SK Telecom	S. Korea	Oct. 01, 2000	CDMA2000 1X
KTF	S. Korea	May 01, 2000	CDMA2000 1X
LG Telecom	S. Korea	May 01, 2000	CDMA2000 1X
Monet Mobile	USA	Oct. 24, 2001	CDMA2000 1X
Zapp Mobile (Telemobile)	Romania	Dec. 07, 2001	CDMA2000 1X
Leap Wireless (Cricket)	USA	Dec. 10, 2001	CDMA2000 1X
Brasilcel (Vivo)	Brazil	Dec. 12, 2001	CDMA2000 1X
Verizon Wireless	USA	Jan. 28, 2002	CDMA2000 1X
SK Telecom	S. Korea	Jan. 28, 2002	CDMA2000 1xEV-DO
Metro PCS	USA	Feb. 01, 2002	CDMA2000 1X
Bell Mobility	Canada	Feb. 12, 2002	CDMA2000 1X
KDDI	Japan	Apr. 01, 2002	CDMA2000 1X
Centennial Wireless	Puerto Rico	Apr. 04, 2002	CDMA2000 1X
KTF	S. Korea	May 08, 2002	CDMA2000 1xEV-DO
Telus Mobility	Canada	Jun. 03, 2002	CDMA2000 1X
Telecom New Zealand	New Zealand	Jul. 22, 2002	CDMA2000 1X
Smartcom PCS	Chile	Jul. 26, 2002	CDMA2000 1X
Sprint PCS	USA	Aug. 12, 2002	CDMA2000 1X
Cellular South	USA	Sep. 09, 2002	CDMA2000 1X
Pelephone	Israel	Sep. 30, 2002	CDMA2000 1X
Interdnestrom	Moldova	Sep. 30, 2002	CDMA2000 1X
EPM Bogota	Colombia	Oct. 02, 2002	CDMA2000 1X
Monet Mobile	USA	Oct. 29, 2002	CDMA2000 1xEV-DO
Tata Indicom	India	Nov. 09, 2002	CDMA2000 1X
US Cellular	USA	Nov. 12, 2002	CDMA2000 1X
Telcel	Venezuela	Nov. 13, 2002	CDMA2000 1X
Kiwi PCS	USA	Nov. 14, 2002	CDMA2000 1X
Movilnet	Venezuela	Nov. 20, 2002	CDMA2000 1X
Aliant Mobility	Canada	Nov. 25, 2002	CDMA2000 1X
MTS Canada	Canada	Nov. 27, 2002	CDMA2000 1X
Telstra	Australia	Dec. 02, 2002	CDMA2000 1X
BellSouth	Ecuador	Dec. 04, 2002	CDMA2000 1X
BellSouth	Panama	Dec. 04, 2002	CDMA2000 1X
Skylink (Delta Telecom)	Russia	Dec. 04, 2002	CDMA2000 1X
Alltel	USA	Jan. 23, 2003	CDMA2000 1X
IUSACELL	Mexico	Jan. 24, 2003	CDMA2000 1X
Verizon Wireless (P.R.)	Puerto Rico	Feb. 04, 2003	CDMA2000 1X
Belcel	Belarus	Feb. 10, 2003	CDMA2000 1X
Hutchison CAT	Thailand	Feb. 27, 2003	CDMA2000 1X
Bell South	Nicaragua	Mar. 26, 2003	CDMA2000 1X
Centennial Dominicana	Dom. Republic	Mar. 27, 2003	CDMA2000 1X
China Unicom	China	Mar 28, 2003	CDMA2000 1X
Sasktel Mobility	Canada	Apr. 10, 2003	CDMA2000 1X
BellSouth	Colombia	Apr. 15, 2003	CDMA2000 1X
Reliance	India	May 01, 2003	CDMA2000 1X
Vesper (Giro)	Brazil	May 01, 2003	CDMA2000 1xEV-DO
Bell South	Guatemala	May 20, 2003	CDMA2000 1X
Midwest Wireless	USA	Jun. 16, 2003	CDMA2000 1X
S-Phone	Vietnam	Jul. 01, 2003	CDMA2000 1X
PCS	Guatemala	Jul. 15, 2003	CDMA2000 1X
APBW	Taiwan	Jul 29, 2003	CDMA2000 1X
BellSouth	Chile	Aug. 11, 2003	CDMA2000 1X
Cellular One	Bermuda	Oct. 17, 2003	CDMA2000 1X
Skylink	Russia	Nov. 01, 2003	CDMA2000 1X
Starcomms	Nigeria	Nov. 01, 2003	CDMA2000 1X
Telefonica	Peru	Nov. 28, 2003	CDMA2000 1X
KDDI	Japan	Nov. 28, 2003	CDMA2000 1xEV-DO
Alegro PCS (Telesca)	Ecuador	Dec. 02, 2003	CDMA2000 1X
Codetel	Dominican Rep.	Dec. 03, 2003	CDMA2000 1X
BellSouth (Peru)	Peru	Dec. 05, 2003	CDMA2000 1X
Dalacom (Alatel)	Kazakhstan	Dec. 09, 2003	CDMA2000 1X
Movicom (BellSouth)	Argentina	Dec. 15, 2003	CDMA2000 1X
Mandara Selular	Indonesia	Apr. 19, 2004	CDMA2000 1X
ACS Wireless	USA	May 24, 2004	CDMA2000 1X
ACS Wireless	USA	Jun. 15, 2004	CDMA2000 1xEV-DO

68 commercial CDMA2000 carriers in 33 Countries



Source: Carrier Press Releases



Operators are Expanding Services with 1xEV-DO

13 Commercial Operators



Over \$1 billion EV-DO national rollout over next 2 years
Currently expanding into 14 markets



Over 8M EV-DO subscribers as of August 2004



Launched Nov. 2003
Expecting 18.5M subs by March 2005



Coming Soon



Over 87% of addressable CDMA subscriber base will have access to EV-DO service within the next year!

QUALCOMM
5500
San Diego, CA
USA

2.4 Mbps
gpsOne
ARM 7

QUALCOMM
6500
San Diego, CA
USA

2.4 Mbps
gpsOne
ARM 9

QUALCOMM
6550
San Diego, CA
USA

2.4 Mbps
Higher resolution
video/graphics
Camera to 4 megapixel

QUALCOMM
6800
San Diego, CA
USA

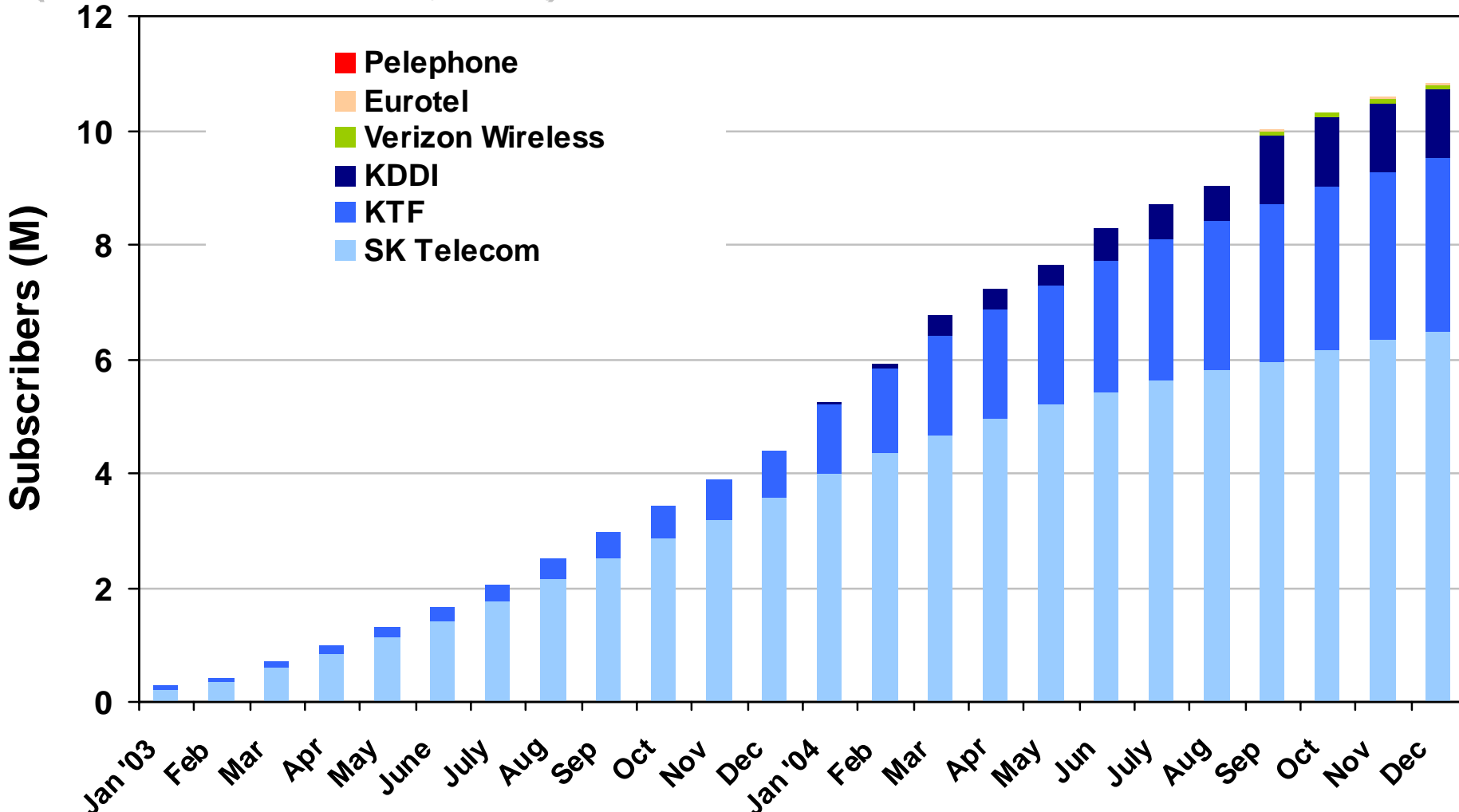
3.1 Mbps
Camera to 4
megapixel

QUALCOMM
7500
San Diego, CA
USA

3.1 Mbps
Dual-CPU
Convergence
Platform

10.8 Million 1xEV-DO Reported* Subscribers

(As of December 31, 2004)

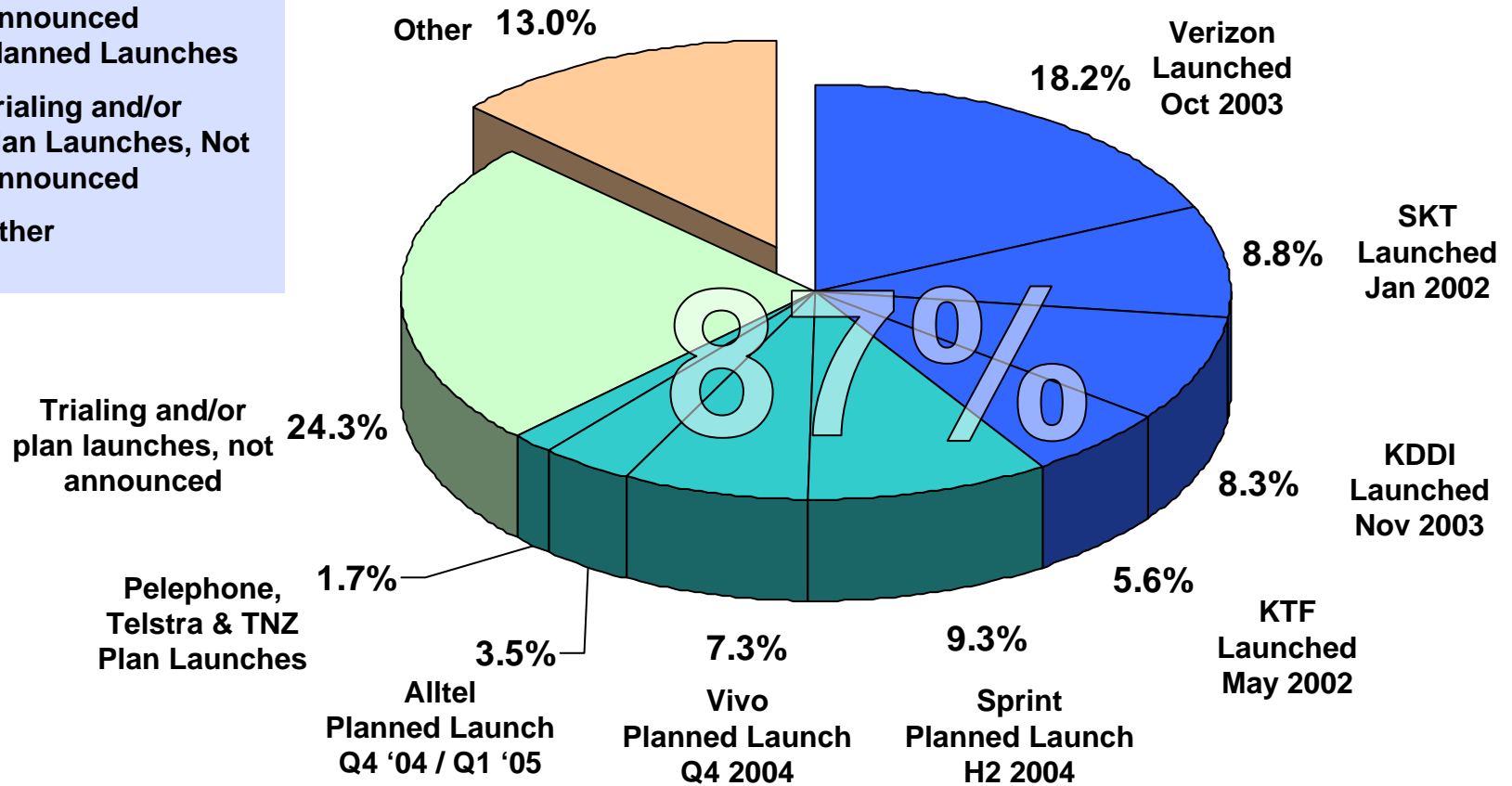
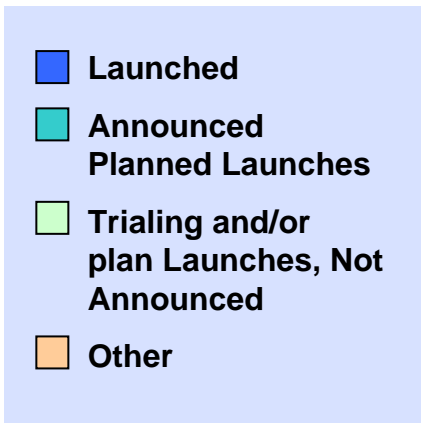


*Six of the 13 operators have reported 1xEV-DO subscriber totals at some point. Three of those operators have updated their 1xEV-DO subscriber totals for December 2004.

1xEV-DO Commercialization by CDMA Operators

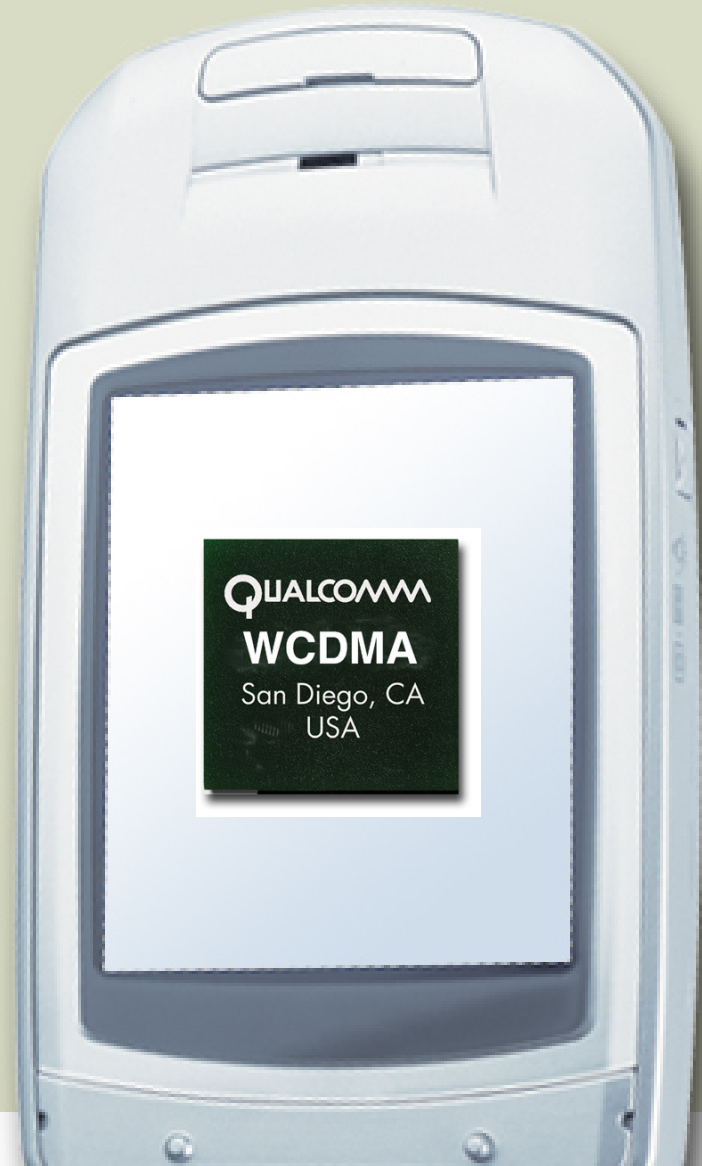
Operators representing over 85% of the CDMA base have launched, trialed or plan to launch

cdmaOne / CDMA2000 Market : 212 Million Subscribers*



*Source: CDG, EMC June 2004 and Operator Estimates

WCDMA (UMTS)



What is WCDMA?

An IMT-2000 Standard - 3G mobile wireless solution (also known as UMTS)

Complimentary to GSM/GPRS/EDGE services

More Voice Capacity (more than 2.5 times capacity of GSM):

- 51 to 83 Erlangs/sector/5 MHz (62 to 95 TCH/sector/5 MHz)

Always On Packet Data Rates:

- Up to 2.0 Mbps peak data rate in downlink (Release 99)
- Increasing to 10 Mbps with HSDPA (Release 5)

Average data throughputs: 200 – 250 kbps

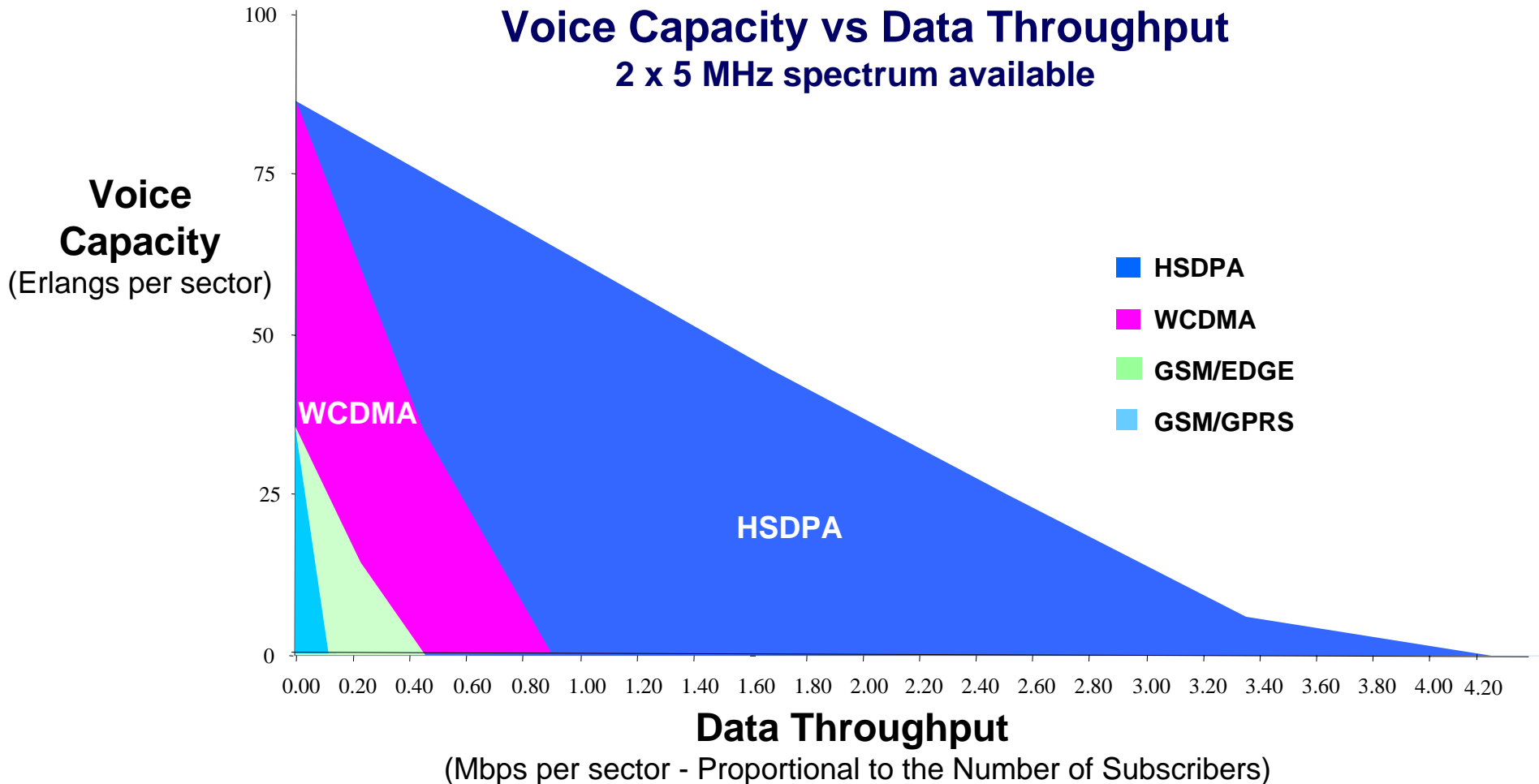
- Downlink throughput: 200 – 250 kbps
- Uplink: throughput: 100 – 150 kbps

Voice quality rated as excellent



WCDMA Spectral Efficiency

Greater Voice Capacity & Data Throughput is driving the demand for WCDMA





WCDMA Commercial Launches

Operator	Country	Launch Date	Technology
NTT DoCoMo	Japan	Oct. 01, 2001	J-WCDMA
J-Phone	Japan	Dec. 20, 2002	WCDMA
3 (Hutchison)	United Kingdom	Mar. 03, 2003	WCDMA
3 (Hutchison)	Italy	Mar. 03, 2003	WCDMA
3 (Hutchison)	Australia	Apr. 15, 2003	WCDMA
Mobilkom	Austria	Apr. 25, 2003	WCDMA
3 (Hutchison)	Austria	May 05, 2003	WCDMA
3 (Hutchison)	Sweden	May 05, 2003	WCDMA
3 (Hutchison)	Denmark	Oct. 13, 2003	WCDMA
3 (Hutchison)	Hong Kong	Dec. 15, 2004	WCDMA
Etisalat	United Arab Emirates	Dec. 24, 2004	WCDMA
MTC (Vodafone)	Bahrain	Dec. 28, 2004	WCDMA
Connect (One)	Austria	Dec. 18, 2004	WCDMA
Vodafone	Greece	Jan. 23, 2004	WCDMA
Mobitel (Debitel)	Slovenia	Feb. 11, 2004	WCDMA
T-Mobile	United Kingdom	Feb. 16, 2004	WCDMA
Vodafone	Sweden	Feb. 23, 2004	WCDMA
TeliaSonera	Sweden	Mar. 10, 2004	WCDMA
Vodafone	United Kingdom	Apr. 02, 2004	WCDMA
TMN (Portugal Telecom)	Portugal	Apr. 21, 2004	WCDMA
Vodafone	Portugal	May 04, 2004	WCDMA
Vodafone	Germany	May 04, 2004	WCDMA
T-Mobile	Germany	May 05, 2004	WCDMA
T-Mobile	Austria	May 10, 2004	WCDMA
Telefonica Moviles	Spain	May 24, 2004	WCDMA
Telefonica Moviles	Italy	May 24, 2004	WCDMA
Vodafone	Italy	May 25, 2004	WCDMA
Vodafone	Spain	May 25, 2004	WCDMA
Cosmote	Greece	May 26, 2004	WCDMA
Tele 2 AB	Sweden	Jun. 01, 2004	WCDMA
Optimus	Portugal	Jun. 03, 2004	WCDMA
Cellcom	Israel	Jun. 06, 2004	WCDMA
SFR	France	Jun. 16, 2004	WCDMA
Vodafone	Netherlands	Jun. 16, 2004	WCDMA
E-Plus	Germany	Jun., 18, 2004	WCDMA
Vodafone	Ireland	Jun., 29, 2004	WCDMA
mmO2	Germany	Jul., 01, 2004	WCDMA
Orange	United Kingdom	Jul. 19, 2004	WCDMA
AT&T Wireless	United States	Jul. 20, 2004	WCDMA
Orange	France	Sep. 07, 2004	WCDMA
Swisscom	Switzerland	Sep. 09, 2004	WCDMA
Sonera	Finland	Oct. 13, 2004	WCDMA
Vodacom	South Africa	Dec. 20, 2004	WCDMA
CSL	Hong Kong	Jan. 01, 2005	WCDMA

44 commercial WCDMA carriers in 23 countries



Note: Other sources may indicate that there are more carriers than shown above; yet, most are in a commercial trial phase awaiting phones. Carrier must offer mobile device subscription s to be considered commercial by QUALCOMM.

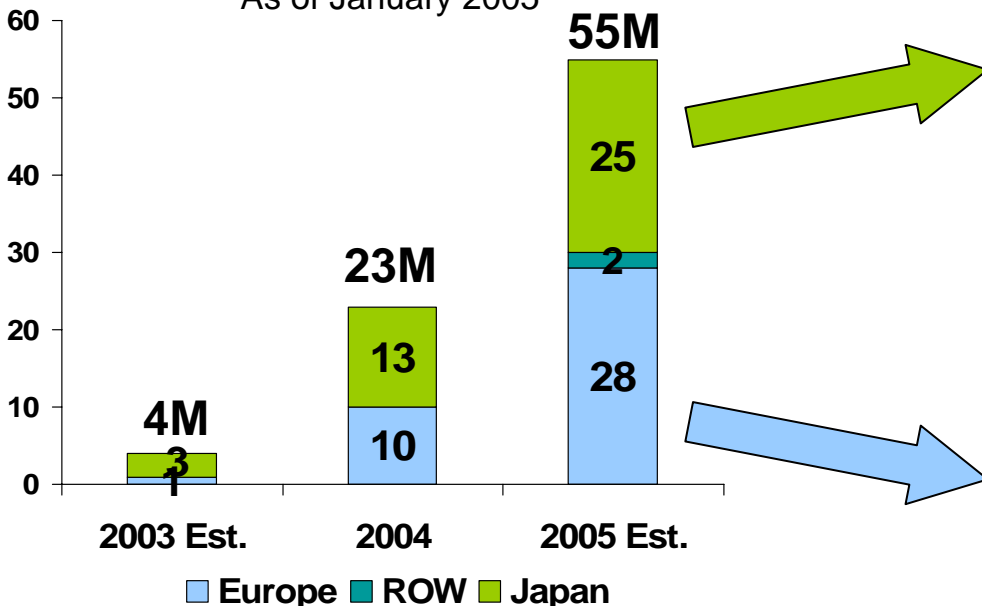
Source: Carrier Press Releases.

WCDMA Growth By Region

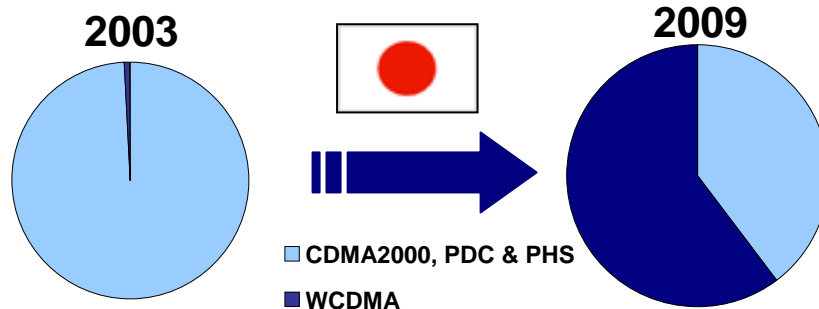
Initial WCDMA growth coming from Japan and Europe

QUALCOMM UMTS Handset Shipments Estimate

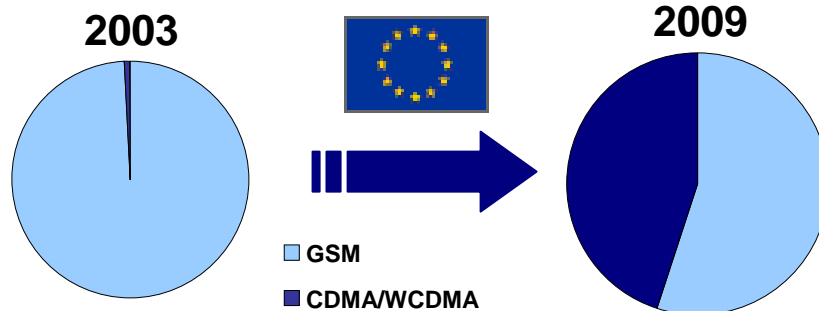
As of January 2005



Japan Subscriber Market Share



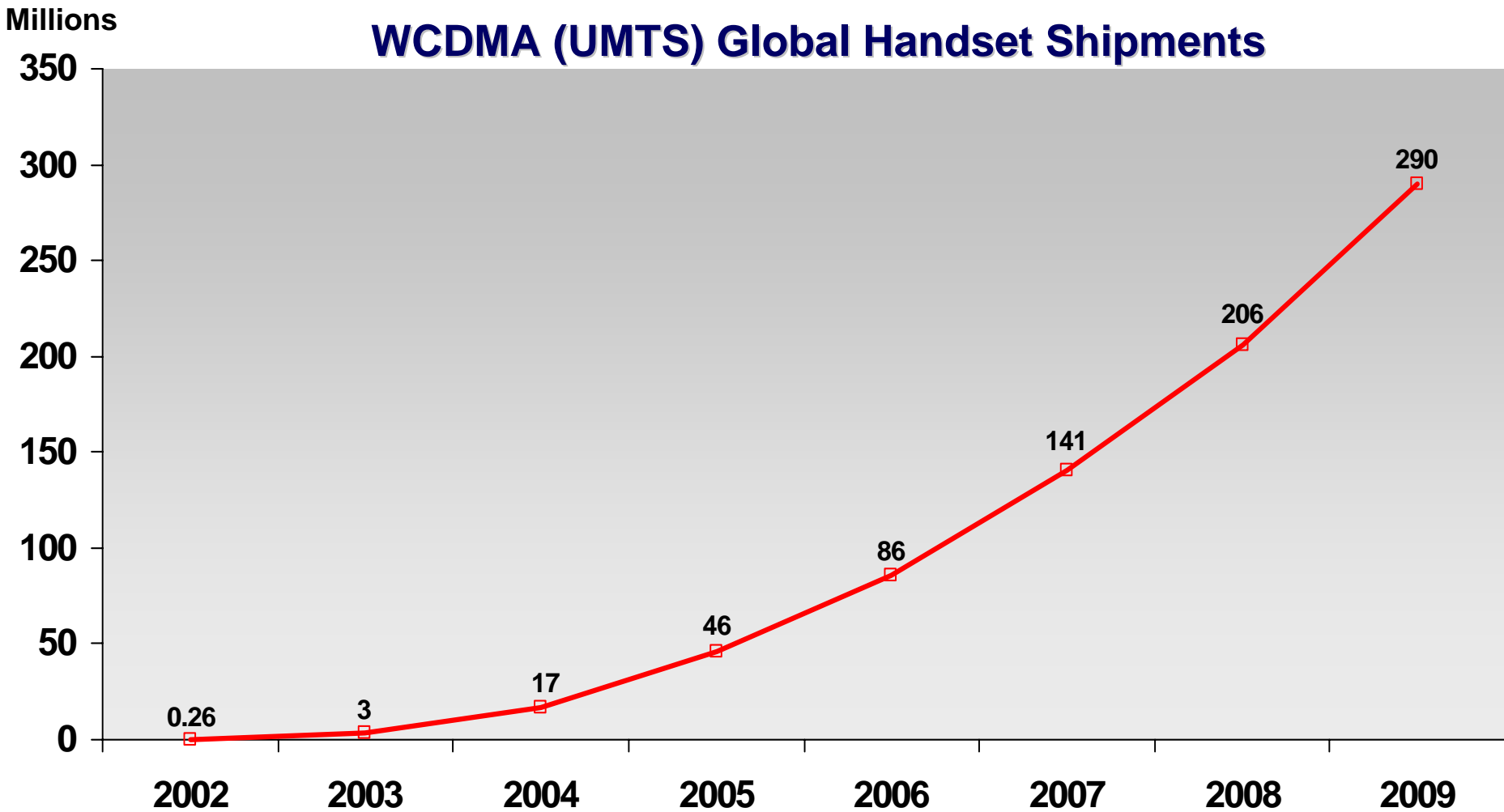
Western Europe Subscriber Market Share



Japan and Europe are moving ahead with several WCDMA deployments

WCDMA Handset Shipments Forecast

WCDMA handset shipments should exceed 200 million by the end of 2008



Source: Gartner (Aug'04), IDC (Aug'04), InStat/MDR (Aug'04), Ovum (Aug'04), Shosteck (Sep'04), Strategy Analytics (Mar'04), Yankee (Jan'05), Signals Research (Aug'04) and ABI (Dec'04)

3G CDMA Market Adoption

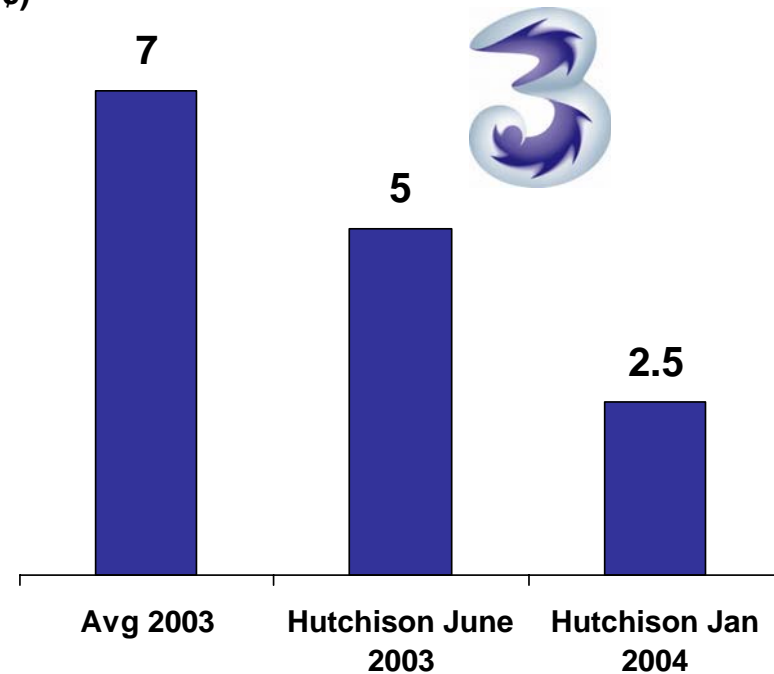
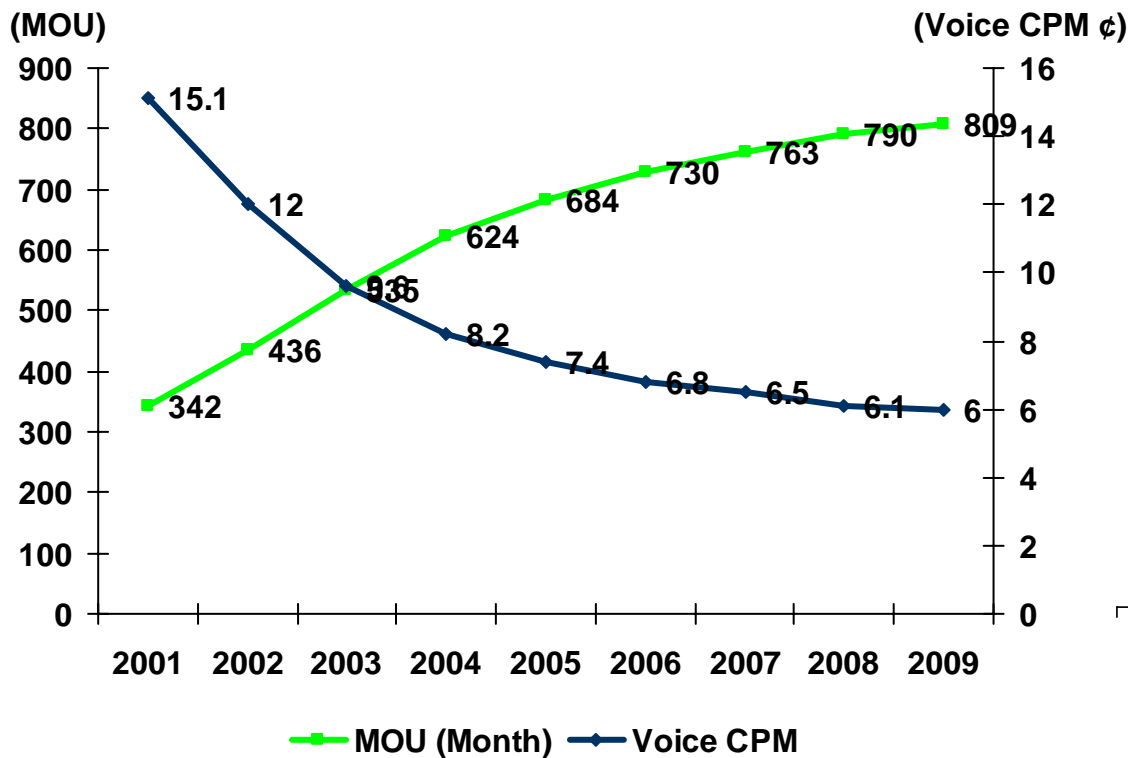


3G CDMA Enables Increased Voice Capacity

While Preserving Earnings with Increased Subscriber Growth and MoUs

U.S. Minutes of Use (MOU) and Voice Pricing

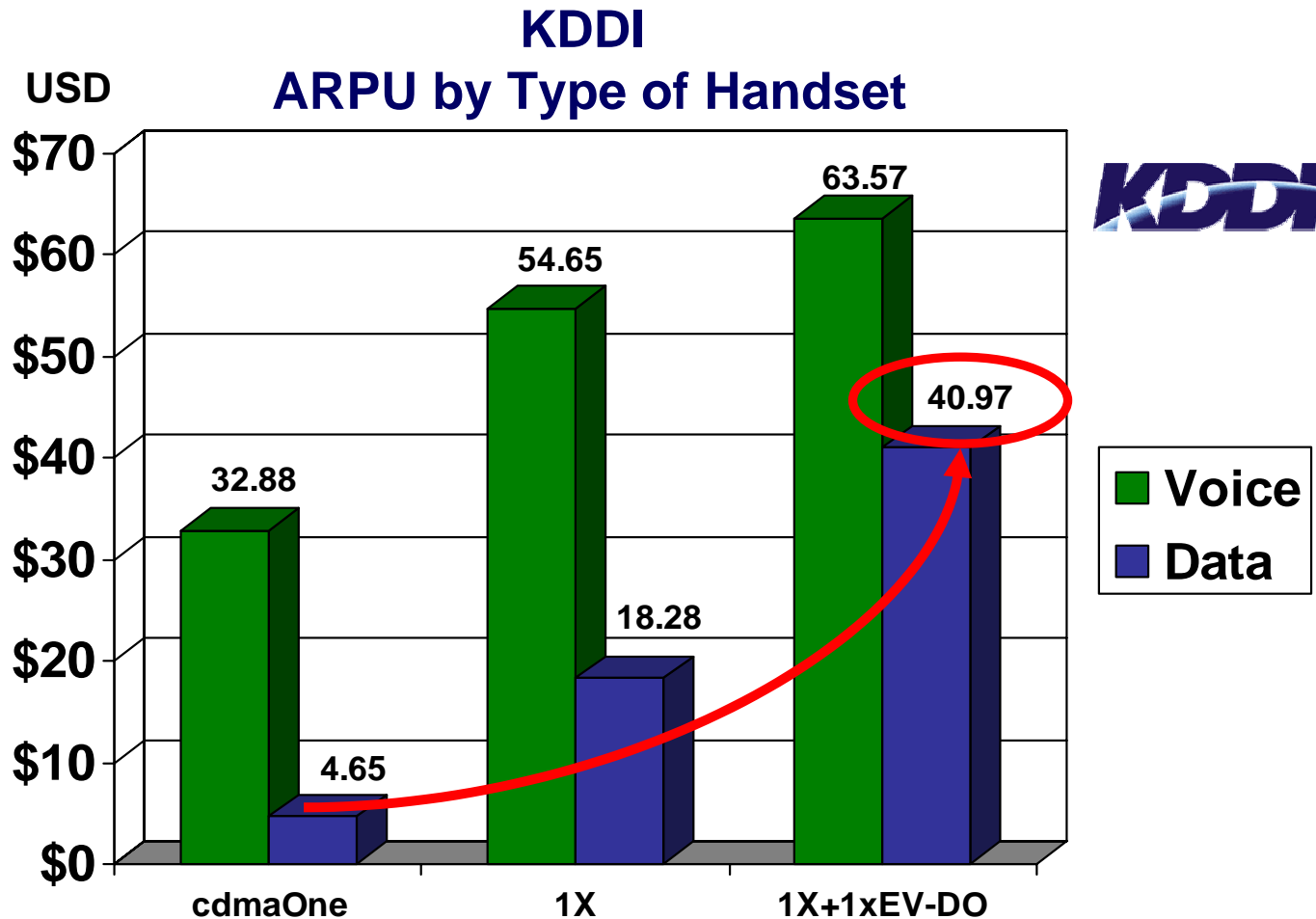
Voice Rates per Minute (p)





3G CDMA Enables Increased Data ARPU

Korean, Japanese and U.S. Operators are Increasing ARPU with 3G



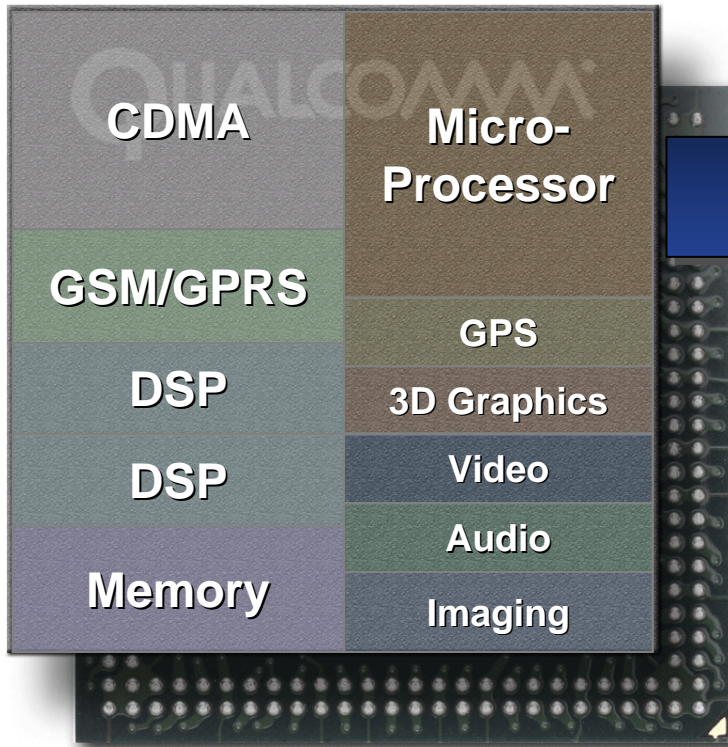
Source: KDDI FY2004 Earnings Release, April 28, 2004.

Note: ARPU figures are for Q4 2004. cdmaOne ARPU is a blended average of cdmaOne and 1X ARPU.

3G CDMA Chipset Roadmap



What's in a QUALCOMM Chipset?



- **Smaller Form Factor**
- **Enhanced System Performance**
- **Highly Integrated Applications**
- **Greater Quality & Reliability**
- **Reduced Power Consumption**
- **Lower Overall Costs**
- **Faster Time to Market**

**Qualcomm is a Leader in delivering Wireless Solutions
Always striving to achieve Semiconductor Excellence**



MSM Roadmap

		MULTIMODE All GSM/GPRS Capable							
		CDMA2000	CDMA2000 + GSM-GPRS			WCDMA (UMTS)		All Air Modes	
		1X	1X	1xEV-DO (Rel. 0)	1xEV-DV (Rev. D)	1xEV-DO (Rev.A)	GSM/GPRS	EDGE/HSDPA	
CONVERGENCE PLATFORM <i>Dual CPU, Single Chip</i>						7500 1Q '05		7200 4Q '05	7600 2006
ENHANCED PLATFORM <i>Enhanced Multimedia & Graphics</i>		6150 2Q '04		6550 2Q '04		6800 1Q '05		6275 4Q '04 6280 2H '05	
MULTIMEDIA PLATFORM <i>Multimedia & 2D/3D Graphics</i>		6100 3Q '02	6300 3Q '02	6500 2Q '03			6225 MID '04 6250 2Q '03	6255 2Q '05	
VALUE PLATFORM <i>Integrated gpsOne Voice & Data Voice</i>		6000 1Q '02 6025 3Q '03 6050 1Q '02					6200 2Q '02		

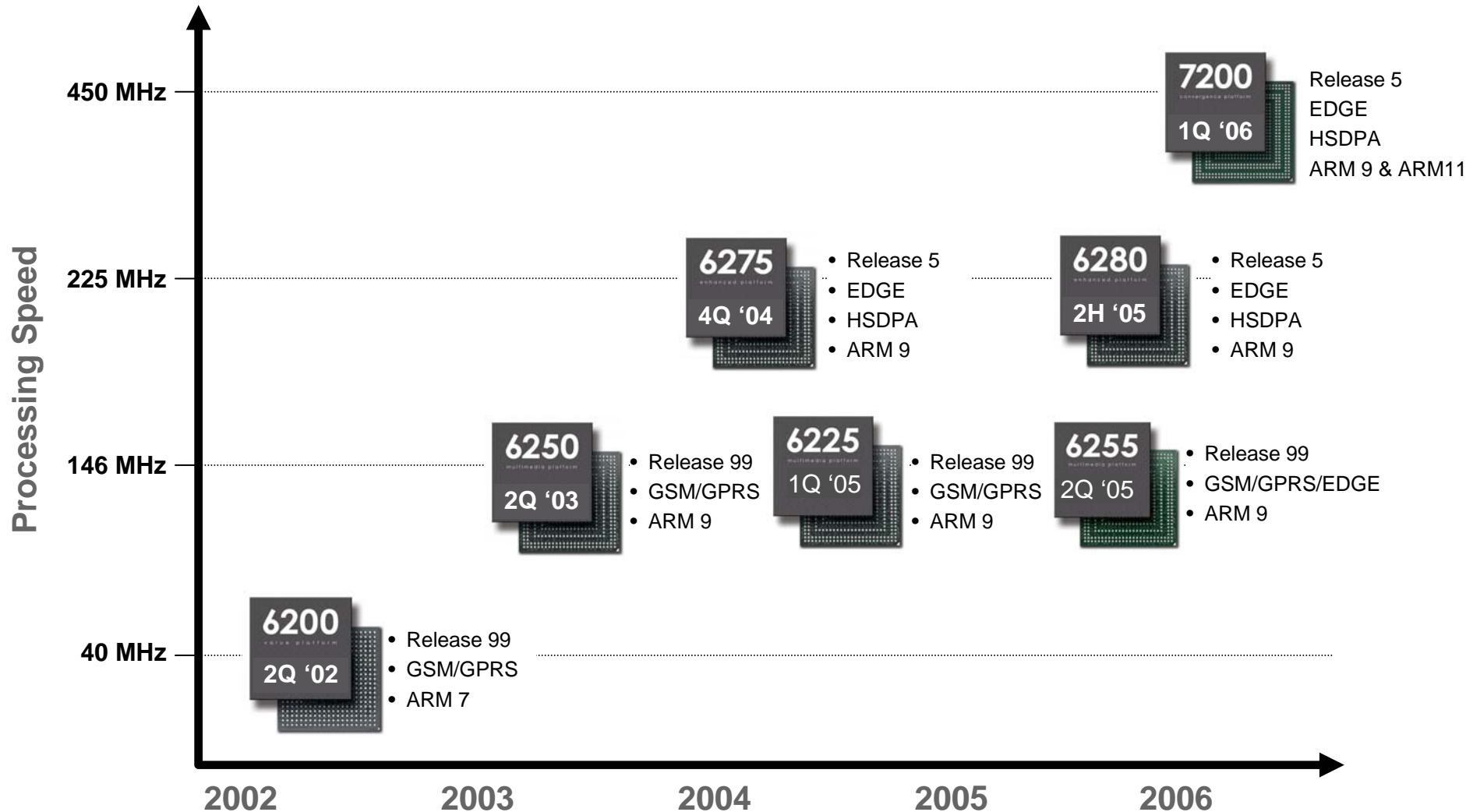
Note: Engineering Sample Dates are shown

= future release



WCDMA MSM Roadmap

Approaching PC & laptop CPU processing speeds



Note: Engineering Sample Dates are shown



UMTS MSM Chips (MSM6xxx Series)

A Tiered Platform Approach for UMTS Mobile Devices

enhanced
throughput
Platform

QUALCOMM

Faster data
throughputs

QUALCOMM

6280

San Diego, CA
USA

Q2 2006

- HSPDA – 7.2 Mbps peak data rate
- QVGA, CIF & 4.0 MP image sensors
- Pin compatible with MSM6275

enhanced
Platform

QUALCOMM

Enhanced multimedia
applications platform

QUALCOMM

6275

San Diego, CA
USA

Q2 2005

- UMTS, HSDPA – 1.8 Mbps, EDGE, GPRS, GSM
- QVGA
- 3D graphics – 100k triangles/sec
- 4.0 MP digital camera
- MPEG4: 15fps record & 30fps playback @ CIF

multimedia
Platform

QUALCOMM

Multimedia platform,
for devices arriving
today

QUALCOMM

6250

San Diego, CA
USA

Q2 2004

QUALCOMM

6255

San Diego, CA
USA

Q2 2005

- Pin compatible with MSM6225 – 384/64 kbps PS data
- QCIF display
- 2.0 MP digital camera
- MPEG4: 15fps record & 30fps playback, QCIF
- 3D Graphics – 50k triangles/sec
- Launchpad features: gpsOne, BREW, Java, Qcamera

value
Platform

QUALCOMM

Existing phones,
existing content, real
customers today

QUALCOMM

6200

San Diego, CA
USA

Q3 2003

- UMTS, GPRS, GSM - 14.4kbps CS & 384/64 kbps PS data
- Sub-QCIF display
- 2.0 MP digital camera
- MPEG4: 15fps record & 30fps playback
- Limited Launchpad features

entry level
Platform

QUALCOMM

Affordable data
& voice-centric
solution

QUALCOMM

6225

San Diego, CA
USA

Q2 2005

- UMTS, GPRS, GSM – 384/384 kbps PS data
- QVGA display
- BREW, MIDI, MP3, AAC, MMS, 3D graphics
- JPEG & low frame rate MPEG4 playback
- Mega pixel camera



Commercial sample dates

Time

UMTS MSM Chips (MSM7xxx Series)

A Tiered Platform Approach for UMTS Mobile Devices



A powerful Consumer Electronic (CE) devices that is “always with you” and “useable almost everywhere”



In 2007

- UMTS, HSDPA, EDGE, GPRS, GSM
- CDMA2000 1X, 1xEV-DO (Rev A), 1xEV-DV (Rev D)
- VGA
- Dual CPU: ARM 9/11
- Dual RUIM
- 802.11b
- BREW & 3rd party OS support
- Samples: In 2006



Enhanced applications platform



Q2 2006

- UMTS, HSDPA, EDGE, GPRS, GSM
- VGA video
- 3D graphics – **4 M triangles/sec**
- **6.0 MP** digital camera
- 1 GHz CPU & DSPs
- MPEG4: **30fps encode & decode**
- Connectivity: USB, 802.11, Bluetooth, MDDI, **TV-interface**
- DRM, gpsOne
- BREW & leading 3rd party OS support
- Samples: 4Q 2005

Time



Commercial sample dates



Global Roaming Chipsets

Satisfying the demand for Global Roaming



ARM 11/QDSP4000



ARM 11/QDSP4000



ARM 9/QDSP4000

cdmaOne
CDMA2000 1X
CDMA2000 1xEV-DO (Rel A)
GSM/GPRS
Q1 2005

cdmaOne
CDMA2000 1X
CDMA2000 1xEV-DO (Rel 0)
CDMA2000 1xEV-DV
GSM/GPRS
TBA

cdmaOne
CDMA2000 1X
GSM/GPRS
Q3 2002



Samsung
SCH-A790 / W109



Motorola
840



LG
W800



Dual CPU (ARM 9 + ARM11/multi-MAC QDSP5000)



Dual CPU (ARM 9 + ARM11/multi-MAC QDSP5000)



ARM 9/QDSP4000



ARM 9/QDSP4000

cdmaOne
CDMA2000 1X
CDMA2000 1xEV-DO (Rel A)
CDMA2000 1xEV-DV (Rel D)
WCDMA/HSDPA
GSM/GPRS

Future

cdmaOne
CDMA2000 1X
CDMA2000 1xEV-DO (Rel A)
GSM/GPRS
Q1 2005

cdmaOne
CDMA2000 1X
CDMA2000 1xEV-DO (Rel 0)
GSM/GPRS
Q2 2004

cdmaOne
CDMA2000 1X
CDMA2000 1xEV-DO (Rel 0)
GSM/GPRS
Q2 2003

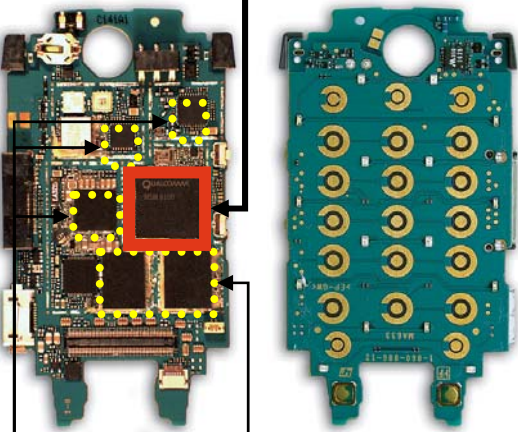



***Production Date**

Chips are not drawn to scale

QDSP is integrated into MSM and supports EVRC, MP3, MIDI, CMX, VR, etc.

What's New in 2005?

Extending Integration Program to Create Single-chip Solutions

radioOne™	Multimedia Integration	Single-chip Solution
<p data-bbox="110 514 586 628">Base Band with integrated co-processor</p>  <p data-bbox="161 1135 276 1263">Power Mgmt. RF</p> <p data-bbox="390 1120 523 1163">Memory</p>	 <p data-bbox="675 963 771 1049">Video ASIC</p> <p data-bbox="675 1078 771 1163">Ringer Chip</p> <p data-bbox="675 1178 771 1249">3D Gaming ASIC</p> <p data-bbox="1094 963 1190 1049">Apps Co-proc.</p> <p data-bbox="1094 1078 1190 1163">Camera Module with DSP</p>	<p data-bbox="1285 464 1761 564">Baseband + RF Rx & Tx + PMIC 4 Packages</p>  <p data-bbox="1256 578 1399 756">6xxx QUALCOMM</p> <p data-bbox="1447 628 1551 728">RF Tx QUALCOMM</p> <p data-bbox="1561 628 1666 728">RF Rx QUALCOMM</p> <p data-bbox="1685 628 1780 728">PM QUALCOMM</p> <p data-bbox="1399 928 1627 978">Single Chip</p> <p data-bbox="1228 985 1808 1028">Baseband + RF + PMIC 1 Package</p>  <p data-bbox="1408 1078 1646 1320">XXXX QUALCOMM</p>

3G CDMA Devices





Plenty of Commercial CDMA2000 Devices

More than 706 commercial 3G CDMA devices from 61 different device vendors

SAMSUNG SPH-A460 96 GRAMS LG CX-700K 74.3 GRAMS LG-KP6100 83.1 GRAMS SAMSUNG SPH-X7000 91 GRAMS LG-SD1010 74.5 GRAMS AUDIOVOX CDH-9155GPX 108 GRAMS LG 1010 79 GRAMS LG-SD1020 74.5 GRAMS SAMSUNG SCH-X590 99 GRAMS SAMSUNG SPH-X6000 NOKIA 6370 127 GRAMS



SAMSUNG SCH-X580 72 GRAMS SK TELETECH IM-5100 88 GRAMS LG VX1 108 GRAMS TOSHIBA A20131 105 GRAMS LG 4NE1 106 GRAMS SANYO SCP-6200 75 GRAMS CASIO A2012CA 106 GRAMS KYOCERA A1012K 93 GRAMS SANYO A3011SA 97 GRAMS SYNERTEK S-200 120 GRAMS SAMSUNG SCH-X290 89 GRAMS



Please see
www.3Gtoday.com

SAMSUNG SPH-X4200 91 GRAMS MOTOROLA V711 94 GRAMS SAMSUNG SPH-X4500 92 GRAMS SAMSUNG SCH-N350 90 GRAMS LG SD-3002 75 GRAMS KYOCERA P2330 87 GRAMS SAMSUNG SPH-X490C 89 GRAMS ERICSSON T600 124 GRAMS SANYO SCP-515 116 GRAMS SAMSUNG SCH-X250 91 GRAMS



PANASONIC P2002 110 GRAMS MITSUBISHI D2102V 160 GRAMS NEC N2001 105 GRAMS NEC N2002 107 GRAMS PANASONIC P210 150 GRAMS SK IM-3100 93 GRAMS LG C(NAIN) 2100 73.5 GRAMS SAMSUNG SCH-X200 121 GRAMS LG CX-300L 97 GRAMS SAMSUNG SCH-X210 78 GRAMS LG KH5000





70+ commercial 1xEV-DO devices have been introduced from 11 vendors

<p>GTRAN DotSurfer 6000 35 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>GTRAN DotSurfer 6210 35 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>GTRAN GPC-6420 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>LG LG-SV110 (CYON) 90 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>LG LG-KV1100 (CYON) 90 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>LG LG-KV1300/LG-SV130 110 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Pantech&Curitel PS-E100 91 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Pantech&Curitel PG-S1200, K1200, L1200 92 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Pantech&Curitel PG-K6000V 110 grams</p> <p>CDMA2000 1xEV-DO</p>
<p>Hitachi W11H 125 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Hitachi W21H 108 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Hitachi 2GHz DO CARD 50 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>LG LG-KV1400 111 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>LG LG-SD350 145 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>LG LG-KP3000 131 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Pantech&Curitel PS-E200 75 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Pantech&Curitel S4 128 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Samsung SPH-V3000 128 grams</p> <p>CDMA2000 1xEV-DO</p>
<p>KTF E2000 79 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>KTF E2500 79 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Kyocera W11K 128 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>LG LG-KV5100 120 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Motorola V740 (Appeal TT800) 80 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Motorola MS-100 80 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Samsung SPH-E1000 91 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Samsung SCH-E100 89 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Samsung SCH-V300 110 grams</p> <p>CDMA2000 1xEV-DO</p>
<p>Kyocera W01K 55 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Kyocera W21K 115 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>LG LG-KH5000 110 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Motorola MS-150 82 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Motorola V741 80 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Motorola MS-280 110 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Samsung SCH-E110 95 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Samsung SCH-V310 129 grams</p> <p>CDMA2000 1xEV-DO</p>	<p>Samsung SCH-E120 81 grams</p> <p>CDMA2000 1xEV-DO</p>

WCDMA Commercially Available Mobile Devices

44 commercial WCDMA devices from 11 different device vendors



Motorola
E1000
3, Vodafone
\$188 (Vod)



Motorola
A835
3
\$85 (3)



Motorola
C975
3, Orange
\$122 (3)



LG
U8150
Orange
\$245 (Orange)



NEC
e313/c313
3
\$85 (3)



NEC
e616V
3
\$85 (3)



NEC
e616/c616
3
\$85 (3)



Samsung
Z107V
Vodafone, Orange
\$282 (Orange)
\$132 (Vod)



LG
U8110/U8120
3
\$280 (3)



Sanyo
S750
Orange
\$94 (Orange)



LG
U8130
3
\$375 (3)



LG
U8138
3
\$469 (3)



Sony-Ericsson
V800
Vodafone
\$471 (Vod)



Motorola
V980 (702MO)
Vodafone
\$132 (Vod)



Nokia
7600
3, O2, TeliaSonera
\$563 (3)



Sony-Ericsson
Z1010
3, Orange, TeliaSonera,
Cellcom, Mobitel
\$282 (Orange)



NEC
e228
3
\$85 (3)



NEC
338
3
\$160 (3)



Nokia
6630 (702NK)
Vodafone, Orange
\$377 (Orange)
\$283 (Vod)



Sharp
902SH
Vodafone,
Swisscom
\$565 (Vod)



Option
3G/GPRS Card
Vodafone, Swisscom
\$375 (Vod)



Novatel
Merlin U530
3, O2, TMN,
Cellcom, Orange
\$282 (Orange)

QUALCOMM's WCDMA Mobile Device Partners

Over 26 companies are using our WCDMA multi-mode, multi-band, chipsets

BenQ

Sanyo V-SA701
(Vodafone branded)

SAMSUNG

LG Electronics

LG U8150

SANYO

Hisense

HUAWEI

SEIKO

Sanyo V801SA
(Vodafone branded)

SIEMENS

MITSUBISHI ELECTRIC

WCDMA
(UMTS)
devices with
QUALCOMM
chips inside

SIERRA WIRELESS
HEART OF THE WIRELESS MACHINE

Samsung SGH-Z105
(Vodafone branded)

teleca

OPTION

PANTECH & CURITEL

NOVATEL WIRELESS

TOSHIBA

Huawei D208

VÍAS DE TELECOMUNICACIÓN
VITELCOM

SHARP

LG KW2000

Novatel Merlin U530

ZTE中兴

Models by Country:

- China (4)
- Europe (3)
- Japan (5)
- Korea (4)
- Taiwan (4)
- USA (2)

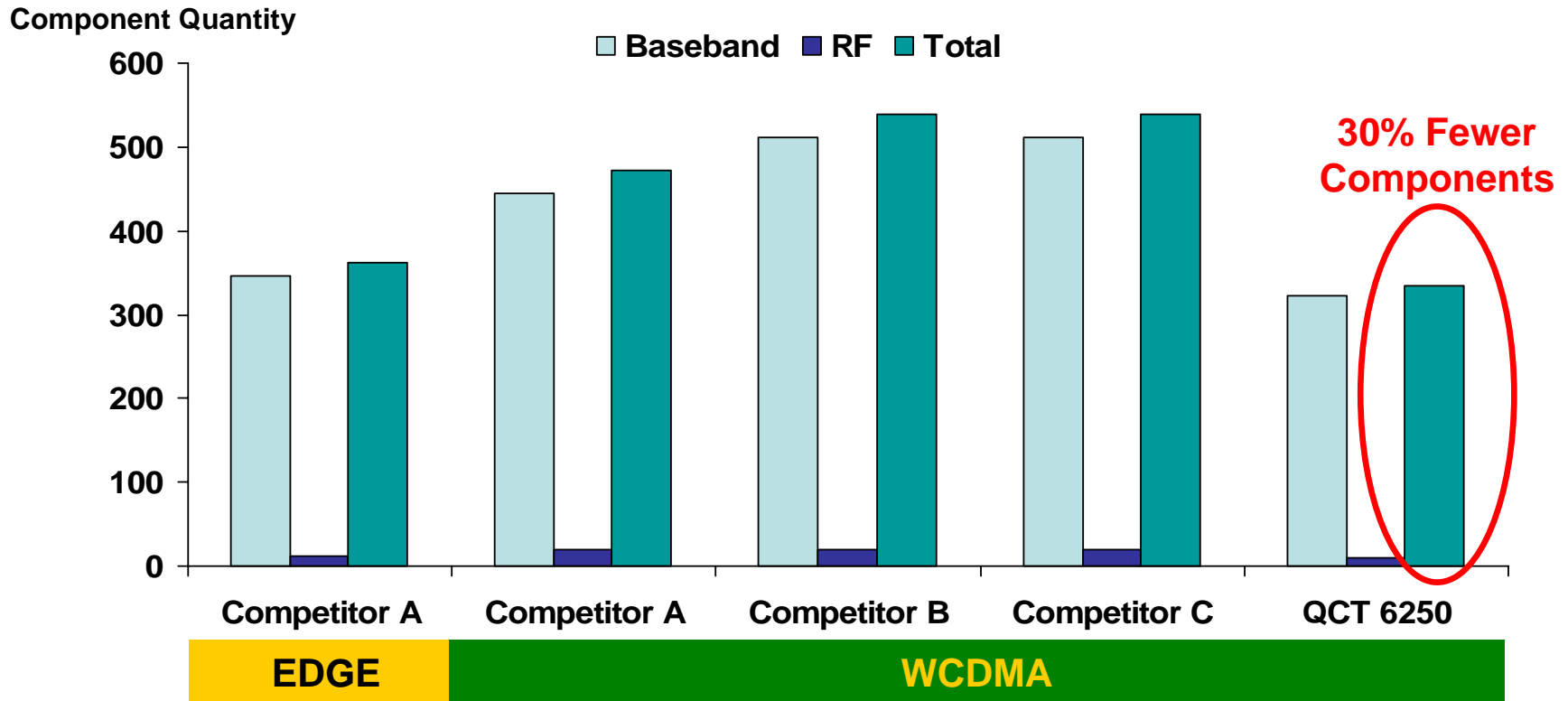
QUALCOMM
6200
San Diego, CA
USA

More than 10 models

QUALCOMM
6250
San Diego, CA
USA

EDGE & UMTS Handset Components

Qualcomm packs more into a UMTS device – with fewer components

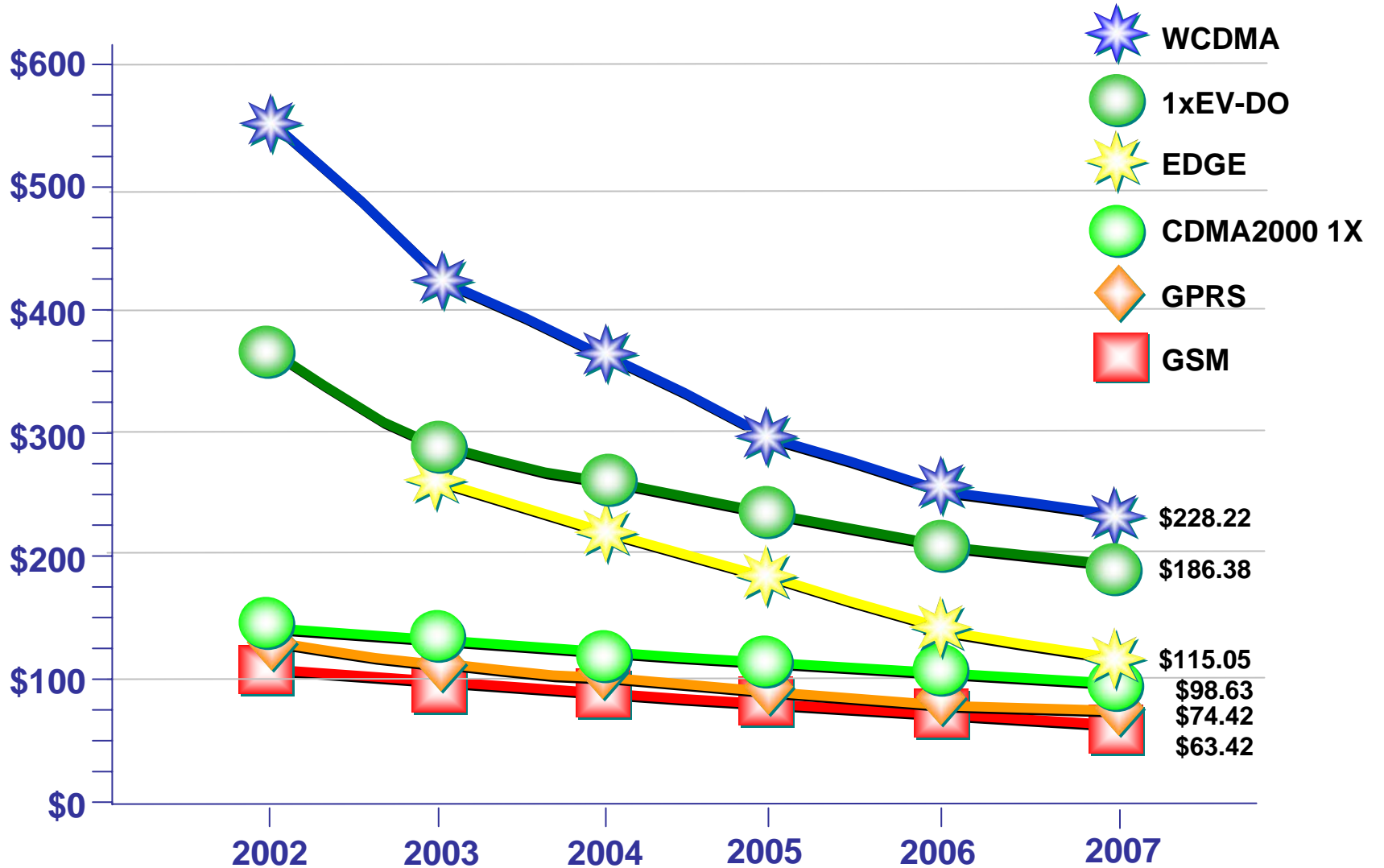


Performance	MSM6250
WCDMA Standby time (hours)	>500
WCDMA talk time (hours)	3.1
GSM standby time (hours)	>375
GSM talk time (hours)	3.65

Notes:

- These components include: resistors, capacitors, power amplifiers, TCXO (Temperature Compensated Oscillator), co-processors, etc.
- The quantity of components will impact the yield and manufacturability of the handset

Average Wholesale Handset Pricing



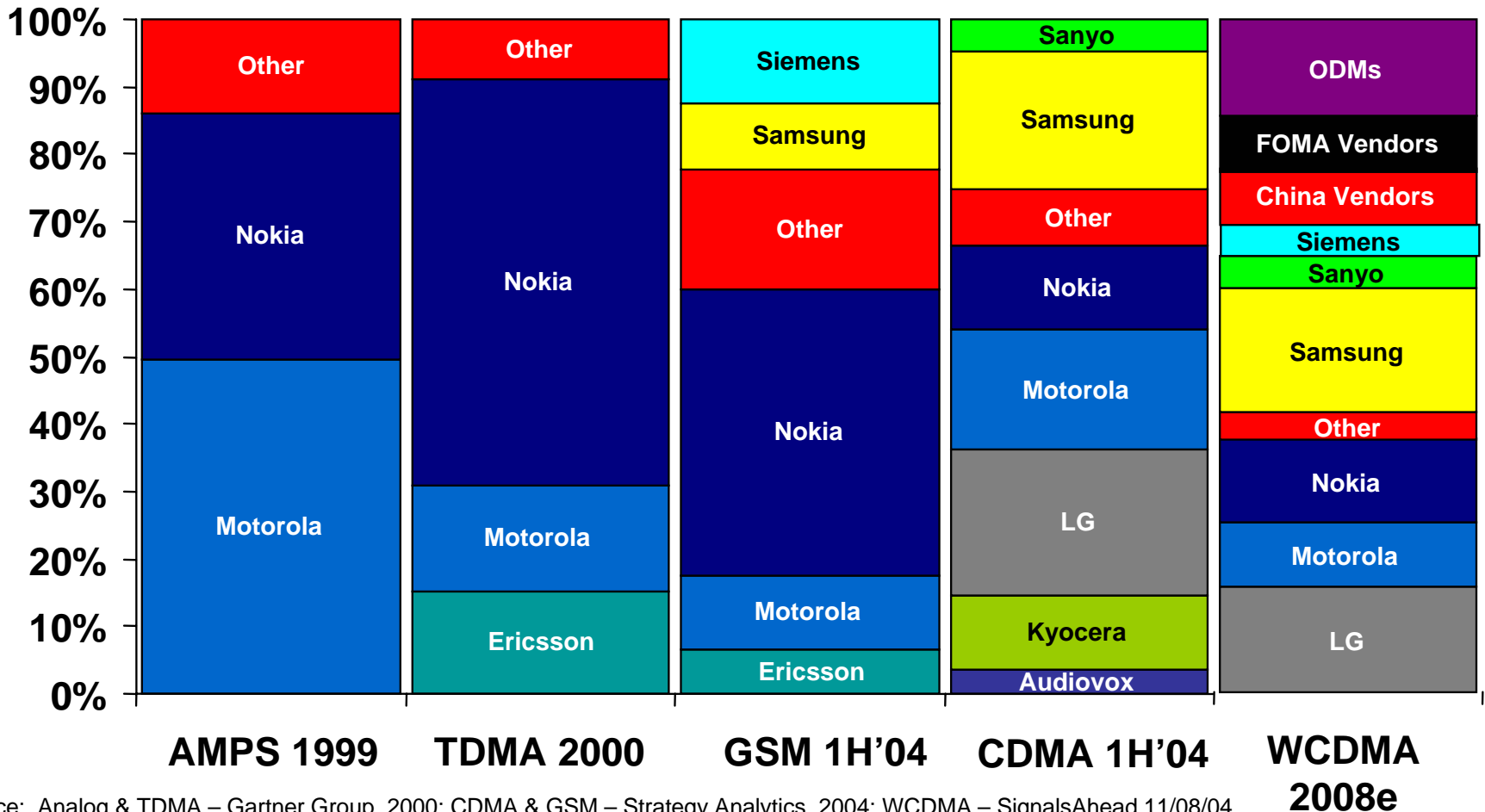
Source: The Shosteck Group (Feb 2004) and Yankee Group (Nov 2003). Average wholesale price of handsets as of year-end.



Market Share is Changing as Technology Evolves to 3G CDMA

It's no longer a 3 horse race to reach "golden eyeballs"

Market Share



Source: Analog & TDMA – Gartner Group, 2000; CDMA & GSM – Strategy Analytics, 2004; WCDMA – SignalsAhead 11/08/04

Embedded Software, Extensions & Application APIs



Wireless Launchpad™ Suite

A design suite to enable operators to create new enhanced products & services



- **Qsynth™**
 - 128-sound General MIDI Synthesizer
- **MIDI player**
 - 16 polyphony
- **CMX™ Compact Media Extensions**
 - C-MIDI Audio, Graphics, Text, Animation
 - Very Large synthesizer
 - 32 polyphony wavetable
 - 72 polyphony wavetable
 - SMAF Audio support
- **Qtunes™ Audio decoders**
 - MP3, MPEG4-AAC, aacPlus
- **Mobile Video Solutions**
 - MPEG-4 Qtv™ decoder
 - MPEG-4 Qcamcorder™ encoder
 - MPEG-4 Qvideophone™
 - **H.264 Decode**
 - **RealPlayer**
 - **Windows Media Player**
- Still Image decoders
 - PNG, JPEG, GIF
- Q3Dimension 3D game engine
 - Graphics acceleration for games

- **USB**
- **USB Host (On The Go)**
- **Bluetooth**
- **PureVoice Mail™**
- **IP Protocol stack**
- **WAP browser**
- **MMS client**
- **SecureMSM™**
 - DRM Agent
 - Secure Boot
 - SSL Encryption
- **Brew integration support**
- **JAVA J2ME**
 - H/W acc'l
- **802.11b**

- **gpsOne™ featuring SnapTrack Technology**
 - Hybrid Assisted GPS solution (MS-Assisted)
 - MS-Based mode
 - Stand Alone mode
- **Digital compass interface**

- **PureVoice VR™**
 - SD & SI Voice
 - Digit Dialing
 - Universal Front End
- **PureVoice Recorder™**
 - Voice Memo
 - Answering Machine
- **PureVoice Audio AGC™**
- **SIM/UIM Card interface**
- **CMOS/CCD Mega Pixel camera interface**
- **Color LCD Interface**

- **MMC**
- **SD-Card**

The Leading Feature Set for Wireless Product Development:

- Available for all 3G CDMA air interfaces
- Consistent use across all product lines
- Enables broad product segmentation & differentiation
- Adopted by global carriers

Integrated Multimedia Solutions

Based on open standards and accessible via the MSM chip & BREWapi

CMX™ - Compact Media Extensions™

Qtunes™ - Playback of music (audio) recordings

Q3Dimension™ - 3D transformations, lighting, shading, animation...

Qcamera™ - Digital camera imaging

QCLIMB™ – Color image enhancement

Qtv™ - Streaming video & audio multimedia

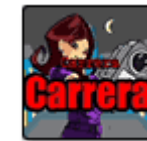
Qcamcorder™ - Video recordings

QVideophone™ - Video telephony

QVM™ - Java J2ME™ Virtual Machine

BREW™ - Execution Environment

QPoint™ – Location based services



Screensavers and animated ringers



Still images, video streaming & video telephony



Integrated with Position Location Services

Launchpad™ Multimedia Roadmap

Meeting the demand for Mobile Consumer Electronic Devices

Chipsets Feature Capabilities	MSM6500 MSM6300 MSM6250 MSM6100	MSM6800 MSM6550 MSM6275 MSM6150	MSM7xxx
AUDIO	MP3	AAC	AAC Plus
GRAPHICS	50k Triangles	100k Triangles	4 million Triangles
CAMERA	1 M-Pixel	2 - 4 M-Pixel	4 - 6 M-Pixel
VIDEO	15 fps QCIF	15 fps CIF	30 fps VGA

Qualcomm is way ahead in the delivery of mobile consumer electronic solutions

3D Graphics Aren't Just for Gaming

Locating Mobile Phones Accurately Generates Demand for Valuable Services

Video Processing and synchronization

Perspective windows maximize screen real-estate



Translucent Menus don't obscure lower layers

Anti-aliased text to make small text extremely legible

3D GUI implementation can provide a more effective use of limited screen real estate

BREW™ – The Complete Solution

An End-to-End Mobile Platform Solution



Handset Manufacturers

Open platform on chips for manufacturers

Application Developers

SDK

Mobile Subscribers

Downloadable Applications

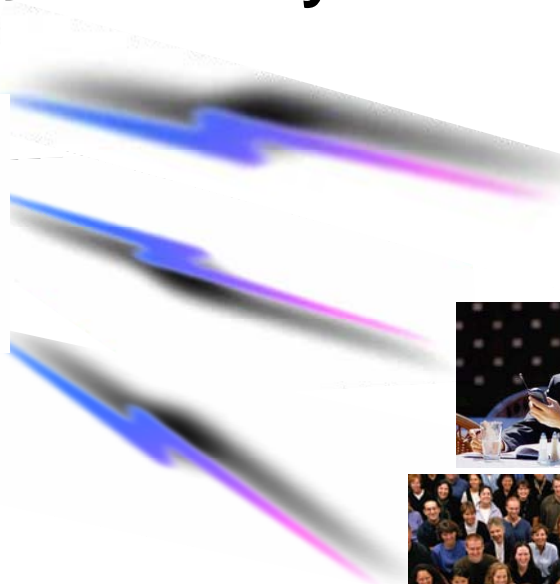
Push-to-Talk Service

VoIP-based, push-to-talk, “walkie-talkie” technology solutions



One-To-One

... and One-To-Many



- PTT Operators:**
- Nextel
 - Verizon Wireless
 - Sprint PCS
 - Alltel
 - Telus Mobility
 - Telcel (Venezuela)
 - Orange

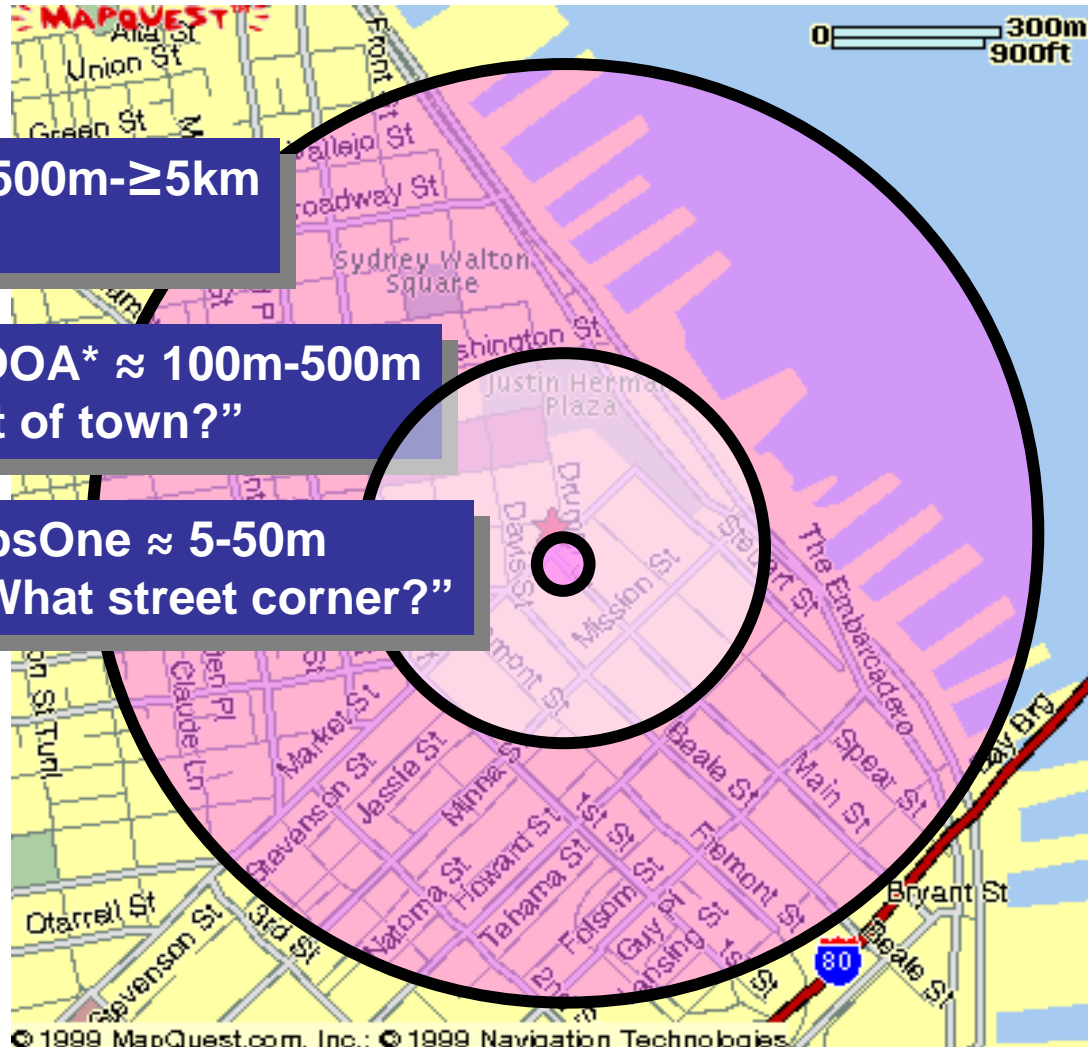
- *Always-on*
- *Virtually instantaneous*
- *Reducing latency is the driving factor*

PTT produces up to \$20 in ARPU for Nextel

PTT ARPU in Latin America is 81% higher than regular mobile ARPU

Position Location Technology Choices

Locating Mobile Phones Accurately Generates Demand for Valuable Services



Cell/Cell Sector $\approx 500\text{m}-\geq 5\text{km}$
“What town?”

EOTD/OTDOA* $\approx 100\text{m}-500\text{m}$
“What part of town?”

gpsOne $\approx 5-50\text{m}$
“What street corner?”

* Enhanced Observed Time Difference/Observed Time Difference Of Arrival

MediaFLO Content Distribution



- **Scheduled video clip downloads updated every few hours:**
 - Sports information
 - Half-time and full game highlights of major sporting events
 - Special interviews with coaches and players
 - Choice of viewing most exciting moments (e.g., top tries)
 - News
 - Weather
 - Entertainment
 - etc.
- **Video clips will vary in length – from 10 seconds to 3 minutes**
- **Video clips can be downloaded after midnight to conserve network capacity**
- **MediaFLO supports unicast or multicast services**



MediaFLO™ will allow operators to deliver mass media (multicast) and personal media (unicast) affordably to a large number of devices



Voice Was First Killer App, Now it's Choice

Applications Will Drive Wireless Growth





The Success of 3G is due to its partnerships...



Note: Not all partners are shown

Many corporations are creating significant shareholder value in the world of 3G



Conclusions

- **3G CDMA systems will surpass the projected performance of WiMAX systems and further enhancements to 3G systems would place the 3G cellular systems in a highly advantageous competitive position.**
- **3G mobile networks enjoy a well established value chain of chip makers, infrastructure manufacturers, handset suppliers, mobile operators and innovative application developers combined with highly successful business models.**



Thank You

Launchpad Applications

BREWapi

BREW Distribution System

gpsOne

CDMA Chipsets

Homeland Security Initiatives

Fleet Management Solutions

CDMA2000 1X

CDMA2000 1xEV-DO

CDMA2000 1xEV-DV

WCDMA/UMTS

Application Solutions

Mobile Processors

Base Station Processors

Radio Processors

CDMA University

Network Optimization

Software Tools

Development Tools

QCTest Tools

Client Software

Digital Cinema

Advanced Security Solutions

Australia • Austria • Belarus • Brazil • Canada • Chile • China • Colombia • Denmark • Dominican Republic • Ecuador • Guatemala • India • Indonesia • Israel • Italy • Japan • Mexico • Moldova • New Zealand • Nicaragua • Panama • Romania • Russia • South Korea • Sweden • Taiwan • Thailand • United Kingdom • United States • Venezuela • Vietnam

QUALCOMM CDMA Technologies

QUALCOMM Technology Licensing

QUALCOMM Wireless and Internet Group

QUALCOMM Strategic Initiatives